

Semester I

Title of the Courses	Credits
Generic Core Courses	
Economics for Managers	3
Marketing Management	3
Human Resource Management	3
Management of Operations	2
Management Accounting	2
Research Methodology	2
Legal Aspects of Business	2
Introduction to Financial Management	2
Management Information Systems	2
Total	21



Semester II

Title of the Courses	Credits
Fundamentals of Innovation	3
Supply Chain Management	2
Organizational Behaviour	2
R Programming	2
Introduction to Financial Markets and Institution	2
Management of Diverse Work Force	2
Project Management	2
Data Driven Decision Making	2
Basic Business Statistics for Data Analysis	2
Business Analytics	2
Project-I	7
Total	28



Semester III

Title of the Courses	Credits	
Specialization Core Courses: Marketing Major		
International Marketing	2	
Business to Business Marketing	2	
Sales Force and Channel Management	2	
Customer Relationship Management	2	
Retail Marketing	2	
Sports and Entertainment Marketing	2	
Brand Management	2	
Marketing Strategy	2	
Total	16	
Specialization Core Courses: Finance Major		
Security Analysis and Portfolio Management	2	
Derivative Markets	2	
Advanced Corporate Finance	2	
International Finance	2	
Investment Banking	2	
Mergers and Acquisitions	2	
Fixed Income Markets	2	
Financial Analytics	2	
Total	16	



MBA (Executive)

Programme Structure 2024-26

Specialization Core Courses: Operations and Supply Chain Management Major		
Operations Strategy and Control	2	
Technology in Supply Chain	2	
Logistics Management	2	
Procurement Management	2	
Operations Analytics	2	
Supply Chain Strategy	2	
Service Operations Management	2	
Warehouse Management	2	
Total	16	
Specialization Core Courses: Analytics and IT Major		
Machine learning	2	
Data Mining	2	
Internet of Things	2	
Mobile Analytics	2	
Data Visualization and modeling	2	
Security Management through VAPT	2	
IT Business Analysis	2	
Social Media Analytics	2	
Total	16	



Semester IV

Title of the Courses	Credits	
Generic Core Courses		
Research Project	20	
Strategic Management	3	
Leadership and Capacity Building	2	
Indian Ethos and Values for Management	2	
Total	27	
Specialization Core Courses: Marketing Minor		
International Marketing Communication	2	
Consumer Behaviour	2	
Services Marketing	2	
Digital Marketing	2	
Total	8	
Specialization Core Courses: Finance Minor		
Corporate Valuation	2	
Behavioral Finance	2	
Wealth Management	2	
Commercial Banking	2	
Total	8	

Specialization Core Courses: Operations and Supply Chain Management Minor		
Lean Six Sigma	2	
Operations Research	2	
Quality Management	2	
Enterprise Risk Management	2	
Total	8	
Specialization Core Courses: Analytics and IT Minor		
Information Risk Management	2	
Digital Transformation	2	
ERP Modules and their Integration	2	
IT Consulting	2	
Total	8	

^{*}Subject to change. *Subject to university approval.