

The Corporate Interface Team

ANNUAL REPORT

2021-22



CONTENTS

Annual Report 2021-22

SIBM Pune	01
Overview Corporate Interface Team	02
Message from the Director	03
Message from the Corporate Head	04
Partner Organisations	05
Key Highlights	06
Event Timeline	07
Imperio	09
Godrej LOUD	13
Genesis	15
Panel Discussion on AI & ML	
Arcturus	19
Senate	21
Social Media Campaign	25
Meet the Team	26
Closing Note	29





Corporate Interface Team

Overview

SIBM Pune is represented in the business world via the Corporate Interface Team, a student-run initiative. The team has always worked to strengthen, maintain, and improve the 'SIBM Pune' brand and the institution's relationship with the Indian business sector. The team's main purpose is to plan, design, and execute events that complement the institute's pedagogy, such as guest lectures, symposiums, and seminars.

CIT attempts to improve students' comprehension of academic subjects by allowing them to connect with industry professionals and gain an industrial viewpoint. The team presented a practical view on several areas of management and business to students through a series of events in the academic year 2021-2022, and attempted to guarantee that students were kept up to date with the newest management trends and developments in the market.



Message from the

DIRECTOR

Despite the challenges of a hybrid model that the last academic year presented, the Corporate Interface Team of SIBM Pune has not only overcome them but has set a higher benchmark of excellence. CIT brought invaluable has corporate throughout the academic exposure calendar by hosting business leaders from the biggest brands some inaugurating the conclave on the theme of Product Management. The interaction with corporates will keep continuing in both virtual and in-person modes and CIT will continue to take the legacy of strengthening the relationship with the corporate honchos ahead which will immensely help the future leaders of SIBM Pune.







Message from the CORPORATE HEAD

In this academic year, I am delighted to state that we have had the privilege of engaging with many prestigious organizations through a series of guest lectures and business conclaves. Our students were given the platform to learn first-hand from industry experts, which is essential for the growth of any business graduate. A new initiative, the Product Management Conclave, provided platform for various product leaders to discourse on the quintessential learning in this domain. Going forward, we look to engage with corporates that have made a difference, and hold events that bring theory to practice.



PARTNER ORGANISATIONS































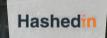






































































Zy<mark>d</mark>us Ca<mark>d</mark>ila





Key Highlights

3 CONCLAVES

IMPERIO SESSIONS

15 FORTUNE 500 COMPANIES

SPEAKER SESSIONS 30

т 10

BFSI 9

E-COMMERCE 6

HEALTHCARE 6

AND MANY MORE...

51 COMPANIES HOSTED

Event Timeline

July 2021

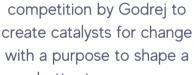
Imperio - A series of quest lectures on diverse themes to dissect the evolving business landscape.





August 2021

Imperio - Continuing corporate engagements through Imperio sessions



better tomorrow.

August 2021

Godrej LOUD - A corporate





Genesis - Inaugural initiative on the theme of Product Management to bring various product leaders to a common platform.









January & February 2022

Imperio - Keeping the momentum of Imperio Guest Lecture series to continue imparting insights on business developments



December 2021

Arcturus - Flagship leadership conclave bringing together industry leaders to discourse on the imminent disruptions in the coming decade.



March 2022

Senate - Flagship
management conclave to
host various leaders and
pioneers from the industry to
delve deep into thought
provoking topics of the
business society.







CREATING EXCELLENCE

Imperio is a guest lecture series wherein **stalwarts** from **various industries** enhance the **corporate exposure** of students by conveying their **thoughts**, **experiences**, and **wisdom** on different **relevant** and **pertinent** topics. Along with helping the batch connect further with the corporate world, this is a platform for them to learn how to be better **business executives**. This year, CIT proudly conducted **14 Imperio sessions**, each **garnering positive feedback** and proving to be **enormous successes**.

On 6th February 2022, Ms. Shah elaborated on **brand building** and emphasized **client experience** and **employee experience**. She exemplified the role of **purpose** in marketing campaigns and businesses through various personal examples. Moreover, she broke down how a leader should **lead by example**, along with celebrating the people that drive one's business.



Vice-President, Marketing Fractal Analytics



Managing Director Goldman Sachs On 5th February 2022, Ms. Rao believed that for students entering the corporate world for the first time from a management perspective, they should be made aware of certain lessons and non-negotiable traits that she has learned from her own experiences. Through the session, students not only gained incredible insights but also understood certain critical values that will help them survive in their careers.

On 28th January 2022, through his rich and diverse career, Mr. Mittal had a treasure trove of **knowledge and wisdom** that he wished to share with the batch in the best way possible. By giving a chance to students to **ask him anything** related to his **corporate experience**, he instilled **motivation** within students to **explore and push** themselves so that they can get an **all-round perspective** of different verticals.



Managing Director, Digital Practice, APAC Korn Ferry



On 27th January 2022, Mr. Sehgal stressed being a global citizen and understanding the human world with a sense of cohesiveness to better leadership. He expanded on how being a student for life will help us learn better and have a more fulfilling career. He described how a leader should be able to communicate about the benefits their product gives to a consumer in a clear and concise manner.

On 21st January 2022, Mr. Chhabra lay emphasis on how customer experience is critical in this digital age. Any firm can be customer-centric if they generate deep insights that are fueled by data. He gave amazing insights on the changing customer needs and the creation of new customer segments every day. He further gave practical examples of re-inventing instead of tweaking for better customer experiences.



Vice-President Sprikler



Vishwanath Prasad Head of alliance and International Business Eli Lilly

On 15th January 2022, Mr. Prasad provided deep knowledge on the pyramid of Public and Private Healthcare in India. He spoke about healthcare schemes with respect to their depths, the scale of their beneficiaries, and the impact that these schemes are having on improving Indian Healthcare. He also drew focus on how Indian corporate hospitals are playing their part in attracting medical tourism to our country and the potential heights it can scale.

On 14th August 2021, Ms. Ghose gave immense knowledge about how Microsoft is driving to bridge the gap between the India we know and the India we don't in agriculture, education, and the other sectors. She elaborated on many interrelated subjects such as cloud computing, cloud smart strategy, learning quotient among others. She also covered the breadth of her learnings on Cloud Adoption and Digital Transformation at Microsoft.



Executive Director Cloud Solutions Microsoft India On 12th August 2021, Ms. Bapna spoke about how **challenges can inspire** us in life and the advertisements that showed a more **inclusive way to break stereotypes**. She also threw light on the different **steps taken by WPP** to change the current narrative. She discoursed the **need and the course of action** for the **advertising narrative** to become more **gendersensitive**.



Apoorva Bapna
Chief Culture Officer
WPP India



Head of International Partnership Landmark Group On 7th August 2021, Mr. Rajukumar provided examples of different business models, their comparative study in different geographical regions, and the stories behind their growth. He presented different perspectives on the evolution of the e-commerce industry. He also elucidated the reasons behind the shift we are currently at the center of in the e-commerce industry.

On 30th July 2021, Mr. Narayanan enlightened us on **growing** career capital as well as developing skills that lie at the intersection of valuable and exceptional. He provided valuable lessons on the power of learning and how it has a compounding effect on an individual's growth. His career stood as an inspiration for students to enhance their own corporate experience.



Harish Narayanan Chief Marketing Officer Myntra



IKEA India

On 13th July 2021, Ms. Dhupar enriched us with how IKEA went about **understanding India's life at home** as it prepared for launch and its commitment towards **sustainability as a brand**. She elucidated further upon the various roles that she held and how she got the **outside-in perspective of business** which broadened her horizons. She generously shared her own learnings from her corporate journey as well.



Head, Consumer Solutions India and South Asia VISA On 10th July 2021, Mr. Melag helped the students understand how payments must meet buyers and sellers wherever they choose to transact and how payment trends have evolved in recent times through the fintech revolution. He also provided a wholesome perspective on extending the online payments to the B2B domain and bringing user confidence at the grassroots level.

On 9th July 2021, Mr. Harbola expanded on the challenges on the way and the strategies that led to **Spotify's far-reaching penetration** and **adoption**. He spoke on how Spotify researched the **Indian market** and the **concept of the India 123 strategy**. He provided the batch with **various strategies** such as the **personalization concept** with the **playlist recommendations of Spotify**.



Akshat Harbola
Head of Market Strategy &
operations for India
Spotify



Sarthak Seth
Head Vice President and Cheif
Marketing Officer
TATA Realty & Infrastructure
Limited

On 8th July 2021, Mr. Seth provided excellent observations on the evolution of brand funnels from traditional to linear over the period of time. He extended knowledge about the key turning points that have made digital a part of the mainstream marketing mix. He further went on to prove that the innovative and powerful concept of building a community around one's brand is the way forward.



Speakers Hosted

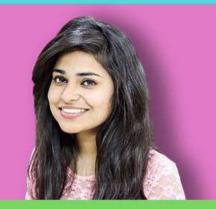


Viraf Heerjee

Digital Marketing Manager Godrej Properties Ltd.

Season 6 winner

Richa Grover
Category Manager
Flipkart
Season 7 winner





Shubham Manocha
Season 8 winner

The Corporate Interface Team successfully launched **Godrej LOUD**, **Season 10**, for the second time virtually on 2nd August 2021.

On the occasion of celebrating 10 years of Godrej LOUD, Ms. Vandana Scolt, VP and Head – Communication Design and Campus Recruitment, Godrej Consumer Products, launched the event by delivering a heartfelt speech on her inspirations and journey at Godrej and how it emphasizes on nurturing purposeful people, bringing innovation and growth to the organization and to the society at large. Season 10 saw a shift in the premise of the competition to create catalysts for change with a purpose to shape a better tomorrow.





At SIBM Pune, Godrej LOUD had a motivational and insightful session with past year winners. The Corporate Interface Team proudly hosted Viraf Heerjee (2017 Winner), Richa Grover(2018 Winner) and Shubham Manocha (2019 Winner), who passed on the baton of LOUD and valuable tips from their Godrej LOUD journey.

Season 10 witnessed enormous cheer and active engagement from a large audience, who eagerly participated for becoming a **#CatalystForChange**.





The Corporate Interface Team of SIBM Pune for the first time conducted, **Genesis** - **Flagship Product Management Conclave**, virtually on **29th August 2021**.

Genesis in its inaugural year focused on hosting various product leaders and pioneers from the industry to discourse on the quintessential role of Product Management in achieving business goals across the product life-cycle. The conclave successfully provided a platform for leaders from organizations like Silicon Valley Product Group, Amazon, Google, Adobe, Uber, MakeMyTrip, Flipkart, PayU, HashedIn, Broadridge, NextLeap and Comviva to share insights on the theme.

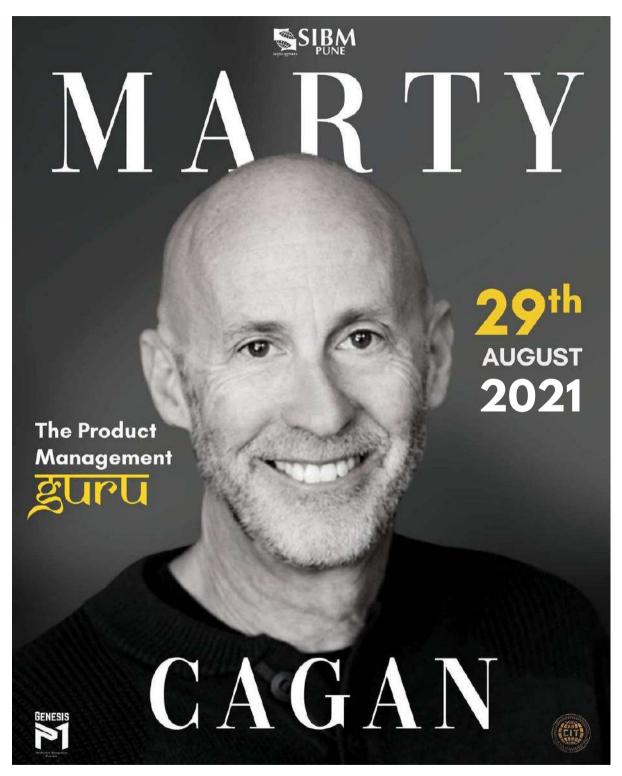
The conclave started with an Ask Me Anything session with Product Guru, Mr. Marty Cagan, Partner at Silicon Valley Product Group on the topic, "Lessons from a Product Leader: Pillars to build a great product". Mr. Cagan provided valuable insights on what goes behind planning, building and developing a product. This was followed by a Panel Discussion on "Consumer Centricity: Tieing Product with the Principles of Consumer Psychology" in the presence of Mr. Ashish Mishra, Group Product Manager, Adobe, Ms. Namrata Keshwala, Product Manager – Global Rider Growth and Funnel, Uber, Mr. Pranav Chug, Senior Vice President & Head of Product, MakeMyTrip, Mr. Sameer Bora, Product Manager, Google as panelists and moderated by Ms. Monica Jasuja, Head of Product Management, Mahindra Comviva.



Next we had a Masterclass session by Mr. Arindam Mukherjee, Co-Founder and CEO, NextLeap on the topic, "Power your Product Strategy: From the Lens of a Product Leader" wherein he took a deep dive into building roadmaps and strategies for a product. The conclave concluded with another informative Panel Discussion pivoted around the theme, "Product Management Renaissance: 2021 and Beyond" with Mr. Naveen Athresh, Senior Director of Product Management, PayU, Mr. Harshit Singhal, Vice President, HashedIn by Deloitte, Mr. Rajesh Apparao, Head - Product Management & Tech Strategy, Amazon, Mr. Praveen Saxena, VP Product & Engineering, Flipkart as panelists and moderated by Ms. Shalini Sankarshana, Head, International and Asset Management, Broadridge Financial Solutions India.



In the Limelight



On 29th August 2021, we had the absolute honour of hosting Mr. Marty Cagan, revered by many as the guru of product management.

Panel Discussion on Al and ML







DR. R. VENKATESWARAN
Chief Information Officer



MR. BISWAJIT MOHAPATRA





DR. R. RAMAN

Director - SIBM Pune

Dean - Faculty of Management, SIU

Director - Strategy and

Development, Symbiosis





DR. YOGESH DWIVEDI Professor of Digital





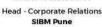


DR. KETAN KOTECHA Director - SIT Pune Dean of Faculty of Engineering - SIU





PROF. SANDEEP BHATTACHARYA





Demystifying Al and ML: Creating Opportunities and Navigating Challenges to Deliver Value

SMART

The Corporate Interface Team, SIBM Pune in collaboration with the Placement Advisory Team, conducted the season's first offline panel discussion on the 9th of December, 2021 on the topic, **Demystifying AI and ML**: **Creating Opportunities and Navigating Challenges to Deliver Value**, in the presence of the esteemed panelists, Dr. Venkateswaran, Chief Information Officer, Persistent Systems, Mr. Biswajit Mohapatra, Partner & Executive Director, IBM, Dr. Yogesh Dwivedi, Professor of Digital Marketing & Innovation, School of Management, Swansea University, Dr. Ketan Kotecha, Director – SIT Pune, Dean – Faculty of Engineering, SIU, and Dr. R. Raman, Director – SIBM Pune, Dean – Faculty of Management SIU, Director – Strategy and Development, Symbiosis.





The event was a successful platform, bringing together leading organizations including Gartner, DBS Bank, Medtronic, Dr. Reddy's, Biocon, Zydus Cadila, SiCureMi, Baker Hughes, Kimberly Clark, Avery Dennison, and Paytm to delve deeper into the theme.

Arcturus 2021 started with a Keynote session from Mr. Sumit Mundra, Director HR, Gartner on the topic 'Conjunction of Human Capital and Technology'. Mr. Mundra provided crucial insights on how technology is making its way into the world of Human Capital and affecting HR practices. This was followed by a Hot Seat session with Mr. Manish Gadia, National Head – Global Transaction Banking SME – CMB, DBS Bank pivoted around the theme 'Decentralized Finance: Fundamentally re-shaping the Financial system'. Mr. Gadia expanded on how technologies like Blockchain are making way for Cryptocurrencies, NFTs, ICOs, etc, essentially creating a different finance ecosystem altogether.

This way followed by a Round Table Discussion on 'Bio Revolution: The merger of Bio-Tech and Info-Tech' in the presence of Mr. Prateek Tiwari, Director - Strategy, BD & Emerging Market Group, Medtronic, Mr. Vinoth Kumar, Head - Strategic Sourcing, Dr. Reddy's, Mr. Atanu Roy, Group ClO, Biocon, Mr. Amrut Medhekar, Senior Vice President, Zydus Cadila as panelists and moderated by Mr. Tarun Gupta, Founder and CEO, SiCureMi.

Arcturus 2021 ended with an Industry Opinion discussion on 'The Next Turn: What to expect tomorrow when you're in business today' in the presence of Mr. Shashank Jha, Country Manager, Oil Field Equipment, Baker Hughes, Mr. Venkatesh Kidambi, Global Head Digital Marketing Platform & CRM, Kimberly Clark, Mr. Pankaj Bhardwaj, Vice President Of Marketing Asia Pacific & Sub Saharan Africa, Avery Dennison and moderated by Mr. Satyam Manohar, Vice President Business, Paytm.

Partner Organisations and Speakers

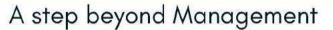






on the theme of

Total Leadership



The Corporate Interface Team, SIBM Pune successfully organized its flagship management conclave, Senate 2022 on 12th March 2022. Leadership is at the forefront of every business. In a world where people are at the center of everything, the need for a good leader cannot be overstated. Being a leader surmounts everything from assessing your own talents to facing obstacles and working together with a team to solve them.

Aside from internal considerations, there are various external constructions that alter one's perception of leadership on a regular basis. All of these distinct perspectives combine to form the notion of "Total Leadership," which encompasses the internal, external, business, and social aspects of leadership. Looking at it through the lens of leadership will assist us in applying this concept in the future, aiding us in the journey of becoming good to great. Keeping this in mind, this year's theme was titled 'Total Leadership: The Journey from Good to Great'.



The event was a successful platform, bringing together leading organizations including RPG Group, Mastercard, AON, American Express, Kraft Heinz, Taproot Dentsu, Mars, Beam Suntory, Adobe, Prione Business Services, IQVIA, Axtria, FMC Corporation, Natwest Group and Netflix.

Through Senate 2022, the aim was to provide key insights and lessons about various aspects of leadership and what Total Leadership would encapsulate going forward in a rapidly evolving business environment. The leaders of prominent organizations put across their perspectives as to what would encapsulate a Total Leader.



Senate 2022 commenced with a Keynote session from Mr. Praveen Gandhi, Group Head – Total Rewards, HR Policy & Process, RPG on the topic 'Shaping Instincts: The right sum of gut and data'. Mr. Gandhi expanded on how the increase in reliability on data is impacting the way businesses function and also elaborated on the approach to finding an optimum balance between gut and data while decision making.

This was followed by three-panel discussions. The first-panel discussion was on the theme 'Innovating Brand Experience: Delivering more than just a product' with Ms. Manasi Narasimhan, Vice President & Head, Marketing & Communications, South Asia, Mastercard, Mr. Roopank Chaudhary, Global Partner and Indian Chief Commercial Officer, India, AON, Ms. Shilpi Kapoor, Director Marketing, American Express, and Mr. Saumil Mehta, Director and Country Manager, Kraft Heinz. The session was moderated by Ms. Snigdha Bose, Associate Vice President - Planning, Taproot Dentsu.



Roopank Chaudhary Global Partner and Indian Chief Commercial Officer AON



Saumil Mehta Director and Country Manager The Kraft Heinz Company



Manasi Narasimhan Vice President & Head, Marketing & Communications, South Asia Mastercard



Shilpi Kapoor
Director Marketing



Snigdha Bose
Associate Vice President - Planning
Taproot Dentsu



Panel 1-





Kraft Heinz

taprootdentsu

The second-panel discussion was pivoted around the topic 'The Business Concord: Looking at business models in a new way'. The event was graced by Ms. Richa Singh, CFO, Mars, Mr. Pankaj Joshi, Sales Director, Beam Suntory, Mr. Raghuram Krishnan, Director Finance, Adobe, Mr. Pankaj Jathar, CEO, Prione Business Services as panelists and was moderated by Mr. Jinu Jose, Vice President, R&DS, IQVIA.



Raghuram Krishnan Director Finance Adobe



Pankaj M Joshi Sales Director Beam Suntory



Jinu Jose Vice President, RDS IQVIA

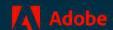


Pankaj Jathar
Chief Executive Officer
Prione Business Services



Richa Singh Chief Financial Officer Mars













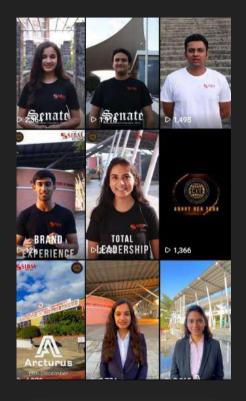
Senate 2022 was concluded with another panel discussion on the topic 'C Suite Leadership: Creating shared culture in a distributed office' in the presence of Ms. Shikha Singhal, Head – People Practices, Axtria, Mr. Satender Sighadia, CHRO, FMC Corporation, Ms. Tania Chatterjee, Director HR; India Lead – Inclusion, Wellbeing and Culture, NatWest Group, India as panelists and was moderated by Mr. Atma Godara, Production HR, Netflix.







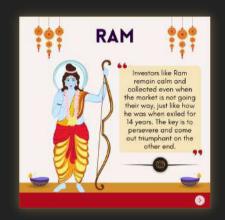
SOCIAL MEDIA CAMPAIGNS



































= Awarded as Outstanding Student Council 2021-22



Meet the Team Senior team



Rehajeet Kaur



Tanisha Jain



Vanshita Agrawal



Kartik Thakur



Moksh Porwal







Junior team



Aditya Ramachandran



Daksh Vala



Ishan Garg



Mahek Pundir



Sorach Sabharwal



Utkarsh Manchanda



Varsha Priyadarshini





Interim team



Aditya Ramachandran



Aishwarya A R



Ishan Garg



Mahek Pundir



Ram Chandan Murmu



Sorach Sabharwal



Varsha Priyadarshini







Closing Note



The academic year 2021–2022 was shaped by unexpected disruptions, inspiring lessons and triumphs. In this time of uncertainty, it was a delight to see how the various Student Councils & SIGs at SIBM Pune grew stronger to meet the challenges, displaying their unwavering commitment and achieving new standards of excellence.

For the Corporate Interface Team, the year brought great success and tremendous growth, as we moved to the hybrid mode and facilitated a wide range of dynamic corporate engagements which added to the business acumen of the students.

Going forward, the team's vision is to continue hosting firms from various sectors & industries, strengthen the corporate relationship and further the academic and professional growth of the students. This year we intend to focus on facilitating domain-based guest lectures and on-boarding live projects in Product, Data analytics, Consulting etc.

Reflecting on the successful initiatives and our vision ahead, we would like to thank the institute for its constant support. We extend our gratitude to Dr. R. Raman – Director, Prof. V.V. Ravi Kumar – Deputy Director, Dr. Madhura Bedarkar – Associate Professor & Deputy Director, Prof. Sandeep Bhattacharya – Head – Corporate Relations, Mr. Anand Singh – Administration Head, faculty members and staff for steering us ahead with their counsel.

Looking ahead with optimism!

Rehajeet Kaur,

Coordinator, Corporate Interface Team 2021-22



