Year 2022-2023

Experiential Learning Assignments

Semester I:

Financial Econometrics (Batch 2022-2024)

Panel Data Analaysis

Due October 6, 2022 11:59 PM
Instructions

Assignment Experiential Learning
Financial Econometrics
Assignment Date:
Start Date: 19/9/22
Submission Date: 6/10/22 (EOD)
Maximum Marks: 20 Marks

All of you are asked to select a research problem. Pull out relevant panel data for the identified research problem.

1. Do the panel data analysis, prepare tables and interpret results [**10 Marks; CO5**]
2. Write a research paper in IEEE format of 4000-5000 words [**10 Marks; CO5**]

Semester II:

Talent Management (Batch 2022-2024)

Dear Students,

I hope all of you doing good and keeping safe.

Please find below the details of the 1st and the 2nd Internal Evaluation **(Assignment 2- Experiential Learning)** for Talent Management that is research paper writing.

Pls, form a group of 2 member-only for this assignment. (1 group = 2 students)

It is advisable to pick topics on Talent, HR, Learning, Competency, etc.

Pls make a note that I am giving you **nearly 2 months for the assignment**. Pls, don't start this at the nth hour and please do the needful on time.

1. The **cover page** should include your Topic, Structured Abstract 300 words, Roll No, and your name. **(Assignment 1)**
2. The Research Paper should be between 4000 to 6000 words. **(Assignment 2- Experiential Learning)**
3. This will be an online submission wherein I require soft copies of the research paper.
4. Pls, follow the format very strictly while you submit the assignment.
5. Send in the soft copies of the paper to my email on or before **23rd Feb 2022.**

The format of the research paper will be as follows-

- Introduction
- Purpose
- Design/methodology/approach
- Originality
- Findings
- Research limitations/implications
- Practical implications

As far as the assessment of your assignment is concerned, you will be evaluated against the plagiarism percentage of your paper. Only if you cross this stage then your paper is evaluated. **Plagiarism beyond 15 % will earn you a zero** hence the assignment if copied from any sources will not fetch any marks.

I am attaching the following

1. Guidelines to submit a full paper
2. A sample paper is written by me and an HR Student of SIBM Pune which was published Emerald world-renowned International Journal. (for reference only)

Happy Learning!!!

Semester III:

Organizational Development and Change (Batch 2021-2023)

Dear Students,

Tomorrow's session will be based on experiential learning. Students are expected to watch the following videos during the session slot:

1. An Interview with Jack Welch on Leadership and the Welch Way (21.12 m), https://www.youtube.com/watch?v=vUYQ8D1oRbc&t=14s

2. Corporate Culture (14.34), https://www.youtube.com/watch?v=7g-BLzjEbXU

3. The inner side of Organizational Change (22.06), https://www.youtube.com/watch?v=3n-c6iAKFgg&t=232s

4. How to Deal with Resistance to Change (10.45), https://www.youtube.com/watch?v=79LI2fkNZ2k&t=572s

5. Leadership Development in Organization Development: A Conversation with John Scherer (33.39), https://www.youtube.com/watch?v=-ttIlnpFnyo

6. Role of technology in building high performing organizations (26.44), https://www.youtube.com/watch?v=hxcYFkaLq_c

7. Building Agile, Resilient and Innovative Companies with Prof Adrian Saville (20.05), https://www.youtube.com/watch?v=RTF7c8Y5CdI

8. How will COVID-19 change management and leadership? (31.27), https://www.youtube.com/watch?v=opiPdUbPvxY

This is an individual assignment. You have to submit a write-up presenting the gist of each video and learning in around 1500 words in total. It is for 20 marks. The due date of submission will be 15 September, 2022. CRs to collect submissions from the class and share it with me and Ms. Supriya as zipped folder.

Semester IV:

Conflict and Negotiation (Batch 2021-2023)

Group Experiential Learning Assignment Activity- <mark>20 Marks</mark>
<mark>**Submission date: 28th February**</mark>
<mark>**2023**</mark>

Students in a group of 7 are required to analyse the scenes from an allotted movie/documentary/book chapter etc on different conflicting situations that arise in the plot/script/story and how the protagonist or key characters face the conflict, react to it, and try to reach a solution using the various models of conflict resolution discussed in the class.

The following points must be covered by each group while writing the assignment :

1) Short introduction of the protagonist and other key characters.
2) Short synopsis of the movie/ documentary/book chapter etc.
3) Identifying conflicting situations.
4) A writer up on conflicting instances/scenes/scenarios etc and their resolution according to thegroup using the styles of handling conflict. (1500-word min)

Format for the write-up.

i)   About the situation.
ii)   The characters involved.
iii)   Type of conflict you can perceive- Interpersonal. Intrapersonal, Intergroup, Intragroup, Conflict of interest, Goal Conflict, Substantive, Intrasender, Misattributed, Displaced, Role ambiguity, Role overload, etc., and others discussed in class.
iv)   Best-suited conflict handling style – Dominating, Compromising, Integrating, Avoiding, etc.

The above pointers are not exhaustive. You are free to enhance the quality of your assignment byadding any relevant dimension to explain the conflict or conflict resolution process.

The groups will be allotted movies randomly.

The report's analysis and explanation should not exceed 6 pages.Group Size: 7 students /group

Font- Times New Roman, Size-12,
Headings-14Space- 1.5, Margin-
Normal

Assessment Criterion:

The assessment would be conducted based on the following criteria.

	Word Limit	**Marks**
Short introduction of characters	**100 words**	2 marks
A short synopsis of the movie	**300 words**	2 marks

Identifying conflicting situations	**Min 3 – Max 5 200 words**	4 marks
Write up on each conflicting situation as per the format shared	**1500 words**	10 marks
Submitting the script as per the format on or before the scheduled date without any intragroup conflict.		2 marks
Final Submission	**28th Feb 2023**	
Final Assignment Content Assessment		(20 marks)

The movies movie/documentary/book will be allotted by the undersigned on a random basis oncethe groups have been formed. The excel sheet for group formation is shared on Google drive, students are required to enter their names in front of groups already mentioned in the sheet.

The last date for group formation is **5th February 2023.**

For any further clarification pls write to sujoysen@sibmpune.edu.in

Dr. Sujoy Sen

Simulation

Syllabus Materials for Strategic Corporate Management – Business Simulation

The overall objective of this course is to develop your professional business skills. Through computer simulation, we will place you into a very realistic international business setting where you will run a company for two years in compressed time (eight rounds of decision-making). You will work closely with a team of fellow students to manage a highly complex and integrated business. Personal leadership and strong interpersonal skills will be necessary to succeed.

- Learning Objectives

This course will employ the *Marketplace* simulation as a learning environment. The exercise is a transformational experience. You will learn what it's like to compete in the fast-paced, competitive market where customers are demanding, and the competition is working hard to take away your business.

In *Marketplace*, you start up and run your own company, managing its strategy and the interplay between marketing, human resources, operations, finance, and accounting. You are given control of a simulated business and must manage its operations through several decision cycles. Repeatedly, you must analyze the situation, plan a business strategy to improve it and then execute that strategy out into the future. You face great uncertainty from the outside environment and from your own decisions. Incrementally, you learn to skillfully adjust your strategy as you discover the nature of your real-life decisions, including the available options, linkages to other parts of the business, conflicts, tradeoffs, and potential outcomes.

Here is a list of the specific tasks that *Marketplace* players do:

- Analyze market research data
- Plan and roll out a marketing campaign
- Design brands to appeal to different market segments
- Devise advertising campaigns, sales force incentives, and price option
- Allocate scarce funds to R&D, manufacturing, quality, advertising, and distribution
- Select and prioritize R&D projects, leading to new product features
- Negotiate strategic partnerships with competitors for new technology
- Initiate and defend lawsuits over false advertising
- Hire employees and set competitive compensation packages
- Schedule production and manage plant capacity
- Initiate quality production programs
- Manage cash
- Negotiate equity and debt financing for new business development
- Compete head-to-head with other business teams
- Adjust strategy and tactics in response to financial performance, competitive tactics, and customer needs

The specific goal of the simulation exercise is to develop your management skills by giving you an integrated perspective of the entire business operation. In terms of specifics, the exercise can:

- Develop strategic planning and execution skills within a rapidly changing environment
- Crystallize the linkages between business decisions and financial performance
- Instill a bottom-line focus and the simultaneous need to deliver customer value
- Internalize how important it is to use market data and competitive signals to adjust the strategic plan and more tightly focus business tactics
- Promote better decision-making by helping you see how your decisions can affect the performance of others and organization as a whole
- Facilitate learning of important business concepts, principles, and ways of thinking
- Experience the challenges and rewards of the entrepreneur by starting up and running a new business venture
- Build confidence through knowledge and experience

To accomplish all of this, it will be necessary to forge a strong team that can effectively manage many tasks in concert. Leadership, teamwork, and interpersonal skills will be part-and-parcel of what it takes to succeed. Your team will serve as a live case study within which you can develop your personal style of working with others. You will deal with such issues as the selection of professional colleagues, working with diversity, organization of work, decision-making processes, conflict management, performance appraisal, and culture.

Picture 1: Simulation window

Picture 2 : Simulation Performance Window of Universe A of the instructor

Simulation Performance

Simulation Performance	Simulation Performance Documents	How-to Video

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:
[W] Automated grading

Grading difficulty Difficult ⌄

Performance by Players

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕	Au
Adhikary	Debarshi	debarshi.adhikary.mba23@associates.sibmpune.edu.in	VelociTech	8	93.295	306.374	3,905	100.0	
Shinde	Jay	jay.shinde.mba23@associates.sibmpune.edu.in	VelociTech	8	93.295	306.374	2,045	100.0	
Varghese	Mahima Liza	mahima.varghese.mba23@associates.sibmpune.edu.in	VelociTech	8	93.295	306.374	1,694	100.0	
Waghmare	Gaurav	gaurav.waghmare.mba23@associates.sibmpune.edu.in	VelociTech	8	93.295	306.374	1,637	100.0	
Dadke	Rajiv	rajiv.dadke.mba23@associates.sibmpune.edu.in	VelociTech	8	93.295	306.374	876	100.0	
Ghanellu	Prathamesh	prathamesh.ghanellu.mba23@associates.sibmpune.edu.in	VelociTech	8	93.295	306.374	601	100.0	
Agarwal	Kshitiz	kshitiz.agarwal.mba23@associates.sibmpune.edu.in	Markas Technologies	8	57.688	219.159	1,100	96.0	
Datta	Rohan	rohan.datta.mba23@associates.sibmpune.edu.in	Markas Technologies	8	57.688	219.159	341	96.0	
Vyawhare	Shubhada	shubhada.vyawhare.mba23@associates.sibmpune.edu.in	Markas Technologies	8	57.688	219.159	281	96.0	
Singh	Manvendra	manvendra.singh.mba23@associates.sibmpune.edu.in	Markas Technologies	8	57.688	219.159	220	96.0	
Zende	Akshay	akshay.zende.mba23@associates.sibmpune.edu.in	Markas Technologies	8	57.688	219.159	158	96.0	
Gupta	Archit	archit.gupta.mba23@associates.sibmpune.edu.in	Markas Technologies	8	57.688	219.159	62	96.0	
Bhatt	Bhavya	bhavya.bhatt.mba23@associates.sibmpune.edu.in	NETLINK COMPUTERS	8	17.634	115.125	1,782	86.6	
Rattan	Aditya	aditya.rattan.mba23@associates.sibmpune.edu.in	NETLINK COMPUTERS	8	17.634	115.125	1,068	86.6	
Maheta	Henish	henish.maheta.mba23@associates.sibmpune.edu.in	NETLINK COMPUTERS	8	17.634	115.125	959	86.6	
Vala	Daksh	daksh.vala.mba23@associates.sibmpune.edu.in	NETLINK COMPUTERS	8	17.634	115.125	377	86.6	
Suchday	Yash	yash.suchday.mba23@associates.sibmpune.edu.in	NETLINK COMPUTERS	8	17.634	115.125	234	86.6	
Patel	Henil	henil.patel.mba23@associates.sibmpune.edu.in	NETLINK COMPUTERS	8	17.634	115.125	123	86.6	
Krishnan	Deepak	deepak.krishnan.mba23@associates.sibmpune.edu.in	e-Smart Systems Ltd.	8	14.332	42.071	2,775	84.5	
Chatterjee	Supratim	supratim.chatterjee.mba23@associates.sibmpune.edu.in	e-Smart Systems Ltd.	8	14.332	42.071	1,570	84.5	
Jain	Akriti	akriti.jain.mba23@associates.sibmpune.edu.in	e-Smart Systems Ltd.	8	14.332	42.071	1,295	84.5	
Ganjoo	Aastha	aastha.ganjoo.mba23@associates.sibmpune.edu.in	e-Smart Systems Ltd.	8	14.332	42.071	878	84.5	
Pande	Duke	duke.pande.mba23@associates.sibmpune.edu.in	e-Smart Systems Ltd.	8	14.332	42.071	621	84.5	
Adak	Pragati	pragati.adak.mba23@associates.sibmpune.edu.in	e-Smart Systems Ltd.	8	14.332	42.071	209	84.5	
Krishnakumar	Vishnuvardhan	vishnuvardhan.krishnakumar.mba23@associates.sibmpune.edu.in	Samvaad Computers	8	0.178	2.161	1,452	71.1	
Saraf	Vedika	vedika.saraf.mba23@associates.sibmpune.edu.in	Samvaad Computers	8	0.178	2.161	483	71.1	
Modi	Krishi	krishi.modi.mba23@associates.sibmpune.edu.in	Samvaad Computers	8	0.178	2.161	268	71.1	
Tripathi	Anupam	anupam.tripathi.mba23@associates.sibmpune.edu.in	Samvaad Computers	8	0.178	2.161	187	71.1	
Gupta	Adarsh	adarsh.gupta.mba23@associates.sibmpune.edu.in	Samvaad Computers	8	0.178	2.161	186	71.1	
Indalkar	Monica	monica.indalkar.mba23@associates.sibmpune.edu.in	Samvaad Computers	8	0.178	2.161	154	71.1	

Last Name ⬦	First Name ⬦	Email ⬦	Company ⬦	Results for Quarter ⬦	Cumulative Balanced Scorecard ⬦	Balanced Scorecard ⬦	Total Adjusted Time Spent [min] ⬦	Automatically Calculated Score ⬦	Aↄ
Ahire	Aditya	aditya.ahire.mba23@associates.sibmpune.edu.in	NambusTech	8	0.023	0.000	952	70.4	
Goyal	Bikash	bikash.goyal.mba23@associates.sibmpune.edu.in	NambusTech	8	0.023	0.000	777	70.4	
Goyal	Nandini	nandini.goyal.mba23@associates.sibmpune.edu.in	NambusTech	8	0.023	0.000	705	70.4	
Singh	Utkarsh	utkarsh.singh.mba23@associates.sibmpune.edu.in	NambusTech	8	0.023	0.000	464	70.4	
Dayma	Mukund	mukund.dayma.mba23@associates.sibmpune.edu.in	NambusTech	8	0.023	0.000	412	70.4	
Dayal	Shreya	shreya.dayal.mba23@associates.sibmpune.edu.in	NambusTech	8	0.023	0.000	334	70.4	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
VelociTech	8	93.295	306.374	10,758	86	100.0	A
Markas Technologies	8	57.688	219.159	2,163	81	96.0	A
NETLINK COMPUTERS	8	17.634	115.125	4,544	64	86.6	B
e-Smart Systems Ltd.	8	14.332	42.071	7,347	61	84.5	B
Samvaad Computers	8	0.178	2.161	2,731	23	71.1	C-
NambusTech	8	0.023	0.000	3,644	17	70.4	C-

Picture 3 : Simulation Performance Window of Universe B of the instructor

Simulation Performance

| Simulation Performance | Simulation Performance Documents | How-to Video |

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:
🗒 Automated grading

Grading difficulty   Difficult ▼

Performance by Players

Last Name	First Name	Email	Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Automatically Calculated Score	Automatically Calculated Grade
Sarkar	Sankalpa	sankalpa.sarkar.mba24@associates.sibmpune.edu.in	ApexCarbon	8	2.734	15.669	1,411	95.3	A
Nagpal	Bhavya	Bhavya.nagpal.mba24@associates.sibmpune.edu.in	ApexCarbon	8	2.734	15.669	1,303	95.3	A
Alam	Mesbahul	mesbahul.alam.mba24@associates.sibmpune.edu.in	ApexCarbon	8	2.734	15.669	0	95.3	A
Kar	Anirbanjyoti	anirbanjyoti.kar.mba24@associates.sibmpune.edu.in	ApexCarbon	8	2.734	15.669	0	95.3	A
Sherpa	Pemila	pemila.sherpa.mba24@associates.sibmpune.edu.in	ApexCarbon	8	2.734	15.669	0	95.3	A
Bhattacharya	Shreya	shreya.bhattacharya.mba24@associates.sibmpune.edu.in	ApexCarbon	8	2.734	15.669	0	95.3	A
Agarwal	Rahul	Rahul.agarwal.mba24@associates.sibmpune.edu.in	VelocityVibe	8	1.190	1.732	1,131	91.4	A-
Kumar	Durgesh	Durgesh.kumar.mba24@associates.sibmpune.edu.in	VelocityVibe	8	1.190	1.732	1,092	91.4	A-
Subodh	Chaitanaya	Chaitanaya.mba24@associates.sibmpune.edu.in	VelocityVibe	8	1.190	1.732	521	91.4	A-
Roy	Souvik	souvik.roy.mba24@associates.sibmpune.edu.in	VelocityVibe	8	1.190	1.732	474	91.4	A-
Verma	Dikshant	Dikshant.verma.mba24@associates.sibmpune.edu.in	VelocityVibe	8	1.190	1.732	167	91.4	A-
Mehta	Priyansh	Priyansh.mehta.mba24@associates.sibmpune.edu.in	VelocityVibe	8	1.190	1.732	0	91.4	A-
V	Vishnuram	v.vishnuram.mba24@associates.sibmpune.edu.in	Groove Gears	8	0.668	6.283	948	89.0	B+
Periwal	Aditya	aditya.periwal.mba24@associates.sibmpune.edu.in	Groove Gears	8	0.668	6.283	189	89.0	B+
Surendran Nambiar	Vrinda	vrinda.nambiar.mba24@associates.sibmpune.edu.in	Groove Gears	8	0.668	6.283	135	89.0	B+
Pujar	Manish	manish.pujar.mba24@associates.sibmpune.edu.in	Groove Gears	8	0.668	6.283	68	89.0	B+
NA	Krishnadas	krishnadas.mba24@associates.sibmpune.edu.in	Groove Gears	8	0.668	6.283	34	89.0	B+
M	Prajwal	prajwal.m.mba24@associates.sibmpune.edu.in	Groove Gears	8	0.668	6.283	10	89.0	B+
Kherani	Irfan	irfan.kherani.mba24@associates.sibmpune.edu.in	AeroGlide Wheels	8	0.254	1.729	1,046	84.5	B
Tiwari	Anirudh	anirudh.tiwari.mba24@associates.sibmpune.edu.in	AeroGlide Wheels	8	0.254	1.729	1,044	84.5	B
Gajbhiye	Tanmay	tanmay.gajbhiye.mba24@associates.sibmpune.edu.in	AeroGlide Wheels	8	0.254	1.729	97	84.5	B
Patil	Vanita	vanita.patil.mba24@associates.sibmpune.edu.in	AeroGlide Wheels	8	0.254	1.729	1	84.5	B
Arora	Sarthak	sarthak.arora.mba24@associates.sibmpune.edu.in	AeroGlide Wheels	8	0.254	1.729	0	84.5	B
Soni	Vandan	vandan.soni.mba24@associates.sibmpune.edu.in	AeroGlide Wheels	8	0.254	1.729	0	84.5	B
V Kulkarni	Karthik	karthik.kulkarni.mba24@associates.sibmpune.edu.in	EconoCarbon Bikes	8	0.000	0.000	640	77.6	C
Goel	Sanskar	sanskar.goel.mba24@associates.sibmpune.edu.in	EconoCarbon Bikes	8	0.000	0.000	96	77.6	C
Bhat	Sachit	sachit.bhat.mba24@associates.sibmpune.edu.in	EconoCarbon Bikes	8	0.000	0.000	47	77.6	C
Soni	Ritika	ritika.soni.mba24@associates.sibmpune.edu.in	EconoCarbon Bikes	8	0.000	0.000	0	77.6	C
Satish Nair	Rohit	rohit.nair.mba24@associates.sibmpune.edu.in	EconoCarbon Bikes	8	0.000	0.000	0	77.6	C
Kapoor	Amrit	amrit.kapoor.mba24@associates.sibmpune.edu.in	EconoCarbon Bikes	8	0.000	0.000	0	77.6	C
Mukherjee	Sivaji	sivaji.mukherjee.mba24@associates.sibmpune.edu.in	Trailblazers	8	0.000	0.000	831	77.6	C
Ghosh	Sagnik	sagnik.ghosh.mba24@associates.sibmpune.edu.in	Trailblazers	8	0.000	0.000	830	77.6	C

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕	Automatically Calculated Grade ⇕
Pandey	Rishabh	rishabh.pandey.mba24@associates.sibmpune.edu.in	Trailblazers	8	0.000	0.000	421	77.6	C
Kumar	Shubham	shubham.kumar.mba24@associates.sibmpune.edu.in	Trailblazers	8	0.000	0.000	232	77.6	C
Vaidya	Pooja	pooja.vaidya.mba24@associates.sibmpune.edu.in	Trailblazers	8	0.000	0.000	171	77.6	C

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
ApexCarbon	8	2.734	15.669	2,714	66	95.3	A
VelocityVibe	8	1.190	1.732	3,386	52	91.4	A-
Groove Gears	8	0.668	6.283	1,384	42	89.0	B+
AeroGlide Wheels	8	0.254	1.729	2,188	31	84.5	B
EconoCarbon Bikes	8	0.000	0.000	784	12	77.6	C
Trailblazers	8	0.000	0.000	2,485	12	77.6	C

Picture 4 : Simulation Performance Window of Universe C of the instructor

Simulation Performance

Simulation Performance	Simulation Performance Documents	How-to Video

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:

w] Automated grading

Grading difficulty Difficult ⌄

Performance by Players

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕	Automatically Calculated Grade ⇕	N
Rangarajan	Aakash	aakash.rangarajan.mba24@associates.sibmpune.edu.in	Agile Cycles	8	0.558	2.126	1,244	89.8	B+	
Manideep	Vuthoori	vuthoori.manideep.mba24@associates.sibmpune.edu.in	Agile Cycles	8	0.558	2.126	426	89.8	B+	
Wakade	Anant	anant.wakade.mba24@associates.sibmpune.edu.in	Agile Cycles	8	0.558	2.126	176	89.8	B+	
Lakshmanan	Anuradha	anuradha.lakshmanan.mba24@associates.sibmpune.edu.in	Agile Cycles	8	0.558	2.126	144	89.8	B+	
Thanuja	D Lakshmi	dannasi.thanuja.mba24@associates.sibmpune.edu.in	Agile Cycles	8	0.558	2.126	90	89.8	B+	
Sinate	Joshua	joshua.sinate.mba24@associates.sibmpune.edu.in	Agile Cycles	8	0.558	2.126	11	89.8	B+	
Gupta	Sarthak	sarthak.gupta.mba24@associates.sibmpune.edu.in	Ryder Bicycles	8	0.153	0.964	993	85.2	B	
Bhateja	Kartik	kartik.bhateja.mba24@associates.sibmpune.edu.in	Ryder Bicycles	8	0.153	0.964	151	85.2	B	
Malviya	Siddhartha	siddhartha.malviya.mba24@associates.sibmpune.edu.in	Ryder Bicycles	8	0.153	0.964	144	85.2	B	
Grover	Abhinav	abhinav.grover.mba24@associates.sibmpune.edu.in	Ryder Bicycles	8	0.153	0.964	78	85.2	B	
Garg	Sarthak	sarthak.garg.mba24@associates.sibmpune.edu.in	Ryder Bicycles	8	0.153	0.964	4	85.2	B	
Sachdeva	Shantanu	shantanu.sachdeva.mba24@associates.sibmpune.edu.in	Ryder Bicycles	8	0.153	0.964	1	85.2	B	
Banik	Sonali	sonali.banik.mba24@associates.sibmpune.edu.in	NextGen Bikes	8	0.081	0.046	825	84.4	B	
Singh	Rashi	rashi.singh.mba24@associates.sibmpune.edu.in	NextGen Bikes	8	0.081	0.046	808	84.4	B	
Garg	Vipul	vipul.garg.mba24@associates.sibmpune.edu.in	NextGen Bikes	8	0.081	0.046	253	84.4	B	
Singh	Ankit	ankit.singh.mba24@associates.sibmpune.edu.in	NextGen Bikes	8	0.081	0.046	125	84.4	B	
Roy	Soumyajit	soumyajit.roy.mba24@associates.sibmpune.edu.in	NextGen Bikes	8	0.081	0.046	72	84.4	B	
Vats	Shorya	shorya.vats.mba24@associates.sibmpune.edu.in	NextGen Bikes	8	0.081	0.046	0	84.4	B	
Jadhav	Rutuja	rutuja.jadhav.mba24@associates.sibmpune.edu.in	Velociti	8	0.038	0.094	1,344	83.9	B	
Bhagwate	Rakhi	rakhi.bhagwate.mba24@associates.sibmpune.edu.in	Velociti	8	0.038	0.094	137	83.9	B	
Chauhan	Devhuti	devhuti.chauhan.mba24@associates.sibmpune.edu.in	Velociti	8	0.038	0.094	39	83.9	B	
Rajesh	Niveditha	niveditha.rajesh.mba24@associates.sibmpune.edu.in	Velociti	8	0.038	0.094	28	83.9	B	
Kopparti	Sri Manasa	srimanasa.kopparti.mba24@associates.sibmpune.edu.in	Velociti	8	0.038	0.094	9	83.9	B	
Unus	Nihlah	nihlah.unus.mba24@associates.sibmpune.edu.in	Velociti	8	0.038	0.094	6	83.9	B	
Thakur	Rajan	rajankumar.thakur.mba24@associates.sibmpune.edu.in	Cycle Craft	8	0.001	0.000	930	83.5	B	
Bhattarai	Abiral	abiral.bhattarai.mba24@associates.sibmpune.edu.in	Cycle Craft	8	0.001	0.000	428	83.5	B	
Bhattarai	Subham	subham.bhattarai.mba24@associates.sibmpune.edu.in	Cycle Craft	8	0.001	0.000	383	83.5	B	
Karn	Abhishek	abhishek.karn.mba24@associates.sibmpune.edu.in	Cycle Craft	8	0.001	0.000	194	83.5	B	
Rishipathak	Tanay	tanay.rishipathak.mba24@associates.sibmpune.edu.in	Cycle Craft	8	0.001	0.000	25	83.5	B	
Kumar	Shreyas	shreyas.kumar.mba24@associates.sibmpune.edu.in	Cycle Craft	8	0.001	0.000	0	83.5	B	

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕	Automatically Calculated Grade ⇕	M
Ranpariya	Parth	parth.ranpariya.mba24@associates.sibmpune.edu.in	PASY	8	0.000	0.000	1,338	79.5	C+	
Andrade	Nikhail	nikhail.andrade.mba24@associates.sibmpune.edu.in	PASY	8	0.000	0.000	455	79.5	C+	
Chauhan	Isha	isha.chauhan.mba24@associates.sibmpune.edu.in	PASY	8	0.000	0.000	82	79.5	C+	
Sharma	Vaadini	vaadini.sharma.mba24@associates.sibmpune.edu.in	PASY	8	0.000	0.000	10	79.5	C+	
Mukherjee	Shreya	shreya.mukherjee.mba24@associates.sibmpune.edu.in	PASY	8	0.000	0.000	0	79.5	C+	
Vajpei	Kshitij	kshitij.vajpei.mba24@associates.sibmpune.edu.in	PASY	8	0.000	0.000	0	79.5	C+	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
Agile Cycles	8	0.558	2.126	2,091	40	89.8	B+
Ryder Bicycles	8	0.153	0.964	1,372	27	85.2	B
NextGen Bikes	8	0.081	0.046	2,084	23	84.4	B
Velociti	8	0.038	0.094	1,563	19	83.9	B
Cycle Craft	8	0.001	0.000	1,960	12	83.5	B
PASY	8	0.000	0.000	1,884	12	79.5	C+

Picture 5 : Simulation Performance Window of Universe D of the instructor

Simulation Performance

| Simulation Performance | Simulation Performance Documents | How-to Video |

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:
📄 Automated grading

Grading difficulty [Difficult ▾]

Performance by Players

Last Name ⬍	First Name ⬍	Email ⬍	Company ⬍	Results for Quarter ⬍	Cumulative Balanced Scorecard ⬍	Balanced Scorecard ⬍	Total Adjusted Time Spent [min] ⬍	Automatically Calculated Score ⬍	Automati Calcu G
Upparapalli	Keertana	keertana.upparapalli.mba24@associates.sibmpune.edu.in	Savitr Bikes	8	10.028	12.415	1,677	100.0	
Kasam	Nihal	nihal.kasam.mba24@associates.sibmpune.edu.in	Savitr Bikes	8	10.028	12.415	1,478	100.0	
Chatterjee	Anish	anish.chatterjee.mba24@associates.sibmpune.edu.in	Savitr Bikes	8	10.028	12.415	457	100.0	
Abhishek	Gaurabh	gaurabh.abhishek.mba24@associates.sibmpune.edu.in	Savitr Bikes	8	10.028	12.415	390	100.0	
Gupta	Anubhav	anubhav.gupta.mba24@associates.sibmpune.edu.in	Savitr Bikes	8	10.028	12.415	192	100.0	
Singh	Navjyot	navjyot.singh.mba24@associates.sibmpune.edu.in	Savitr Bikes	8	10.028	12.415	115	100.0	
Parekh	Shashwat	shashwat.parekh.mba24@associates.sibmpune.edu.in	Wheels India Pvt Ltd	8	9.486	43.126	1,415	99.7	
Rajyaguru	Natasha	natasha.rajyaguru.mba24@associates.sibmpune.edu.in	Wheels India Pvt Ltd	8	9.486	43.126	346	99.7	
Singh	Gautam	gautam.singh.mba24@associates.sibmpune.edu.in	Wheels India Pvt Ltd	8	9.486	43.126	190	99.7	
Dheeraj H V	Raghu	raghu.dheerajhv.mba24@associates.sibmpune.edu.in	Wheels India Pvt Ltd	8	9.486	43.126	92	99.7	
Kumar	Ankit	ankit.kumar.mba24@associates.sibmpune.edu.in	Wheels India Pvt Ltd	8	9.486	43.126	89	99.7	
Chanda	Kanak	kanak.chanda.mba24@associates.sibmpune.edu.in	Wheels India Pvt Ltd	8	9.486	43.126	74	99.7	
Maheshwari	Apoorv	apoorv.maheshwari.mba24@associates.sibmpune.edu.in	AeroFusion Bicycles	8	6.248	15.164	1,605	97.7	
Panda	Nishant	nishant.panda.mba24@associates.sibmpune.edu.in	AeroFusion Bicycles	8	6.248	15.164	332	97.7	
Purekar	Aniruddha	aniruddha.purekar.mba24@associates.sibmpune.edu.in	AeroFusion Bicycles	8	6.248	15.164	302	97.7	
Srivastava	Pranjal	pranjal.srivastava.mba24@associates.sibmpune.edu.in	AeroFusion Bicycles	8	6.248	15.164	165	97.7	
Sahasrabudhe	Hrishikesh	hrishikesh.sahasrabudhe.mba24@associates.sibmpune.edu.in	AeroFusion Bicycles	8	6.248	15.164	62	97.7	
Chauhan	Ashwinsingh	ashwinsingh.chauhan.mba24@associates.sibmpune.edu.in	AeroFusion Bicycles	8	6.248	15.164	61	97.7	
Patel	Akash	akash.patel.mba24@associates.sibmpune.edu.in	Windweave	8	0.406	0.925	599	82.0	
Singh	Manvendra	manvendra.singh.mba24@associates.sibmpune.edu.in	Windweave	8	0.406	0.925	134	82.0	
Goyal	Saloni	saloni.goyal.mba24@associates.sibmpune.edu.in	Windweave	8	0.406	0.925	70	82.0	
Agarwal	Anmol	anmol.agarwal.mba24@associates.sibmpune.edu.in	Windweave	8	0.406	0.925	31	82.0	
Biricha	Snehal	snehal.boricha.mba24@associates.sibmpune.edu.in	Windweave	8	0.406	0.925	0	82.0	
Siddiqui	Mobashshir	mobashshir.siddiqui.mba24@associates.sibmpune.edu.in	Windweave	8	0.406	0.925	0	82.0	
Gregory	Noble	noble.gregory.mba24@associates.sibmpune.edu.in	VelocityRide	8	0.135	0.869	700	78.9	
Singh	Harsh	harsh.singh.mba24@associates.sibmpune.edu.in	VelocityRide	8	0.135	0.869	365	78.9	
Chhabadiya	Chetna	chetna.chhabadiya.mba24@associates.sibmpune.edu.in	VelocityRide	8	0.135	0.869	178	78.9	
Jindal	Harita	harita.jindal.mba24@associates.sibmpune.edu.in	VelocityRide	8	0.135	0.869	23	78.9	
Chandra	Avinash	avinash.jammula.mba24@associates.sibmpune.edu.in	VelocityRide	8	0.135	0.869	0	78.9	
Palak	Akshay	akshay.palak.mba24@associates.sibmpune.edu.in	SwiftSpin	8	0.000	0.000	166	77.3	
Joshi	Adhyyan	joshi.mba24@associates.sibmpune.edu.in	SwiftSpin	8	0.000	0.000	108	77.3	

Last Name ⬦	First Name ⬦	Email ⬦	Company ⬦	Results for Quarter ⬦	Cumulative Balanced Scorecard ⬦	Balanced Scorecard ⬦	Total Adjusted Time Spent [min] ⬦	Automatically Calculated Score ⬦	Automati Calcu G
Kapoor	Kartik	kartik.kapoor.mba24@associates.sibmpune.edu.in	SwiftSpin	8	0.000	0.000	65	77.3	
Dandona	Jatin	jatin.dandona.mba24@associates.sibmpune.edu.in	SwiftSpin	8	0.000	0.000	43	77.3	
Deshmukh	Kuhoo	kuhoo.deshmukh.mba24@associates.sibmpune.edu.in	SwiftSpin	8	0.000	0.000	15	77.3	
Nanda	Aditya	aditya.nanda.mba24@associates.sibmpune.edu.in	SwiftSpin	8	0.000	0.000	0	77.3	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
Savitr Bikes	8	10.028	12.415	4,309	89	100.0	A
Wheels India Pvt Ltd	8	9.486	43.126	2,206	88	99.7	A
AeroFusion Bicycles	8	6.248	15.164	2,527	80	97.7	A
Windweave	8	0.406	0.925	835	35	82.0	B
VelocityRide	8	0.135	0.869	1,266	26	78.9	C+
SwiftSpin	8	0.000	0.000	396	12	77.3	C

Picture 6 : Simulation Performance Window of Universe E of the instructor

Simulation Performance

| Simulation Performance | Simulation Performance Documents | How-to Video |

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:
Ⓦ Automated grading

Grading difficulty | Difficult ⌄

Performance by Players

Last Name	First Name	Email	Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Automatically Calculated Score	Automatically Calculated Grade
Agarwal	Anuj	anuj.agarwal.mba24@associates.sibmpune.edu.in	Carbo Cycles	8	24.691	95.128	1,404	100.0	A
Singh Rathore	Anurag	anurag.rathore.mba24@associates.sibmpune.edu.in	Carbo Cycles	8	24.691	95.128	445	100.0	A
Kala	Yash	yash.kala.mba24@associates.sibmpune.edu.in	Carbo Cycles	8	24.691	95.128	108	100.0	A
Meshram	Mohini	mohini.meshram.mba24@associates.sibmpune.edu.in	Carbo Cycles	8	24.691	95.128	92	100.0	A
Chhabra	Priyank	priyank.chhabra.mba24@associates.sibmpune.edu.in	Carbo Cycles	8	24.691	95.128	45	100.0	A
Ratnaparkhe	Atharva	atharva.ratnaparkhe.mba24@associates.sibmpune.edu.in	Carbo Cycles	8	24.691	95.128	0	100.0	A
Chandran	Rishi	rishi.chandran.mba24@associates.sibmpune.edu.in	Nimbus Odyssey	8	0.529	1.428	899	85.5	B
Lakhotia	Pratik	pratik.lakhotia.mba24@associates.sibmpune.edu.in	Nimbus Odyssey	8	0.529	1.428	894	85.5	B
S	Uma Maheshwari	uma.s.mba24@associates.sibmpune.edu.in	Nimbus Odyssey	8	0.529	1.428	640	85.5	B
Agarwal	Tripti	tripti.agarwal.mba24@associates.sibmpune.edu.in	Nimbus Odyssey	8	0.529	1.428	543	85.5	B
Kumar	Dr. Ankit	ankit.k.mba24@associates.sibmpune.edu.in	Nimbus Odyssey	8	0.529	1.428	220	85.5	B
Chowdhury	Subham	subham.chowdhury.mba24@associates.sibmpune.edu.in	Nimbus Odyssey	8	0.529	1.428	143	85.5	B
Chattopadhyay	Amit	amit.chattopadhyay.mba24@associates.sibmpune.edu.in	Carbon-Craft	8	0.000	0.000	325	79.5	C+
Minj	Asmila	asmila.minj.mba24@associates.sibmpune.edu.in	Carbon-Craft	8	0.000	0.000	82	79.5	C+
Pingale	Shubham	shubham.pingale.mba24@associates.sibmpune.edu.in	Carbon-Craft	8	0.000	0.000	75	79.5	C+
Kumar Pandey	Sandeep	sandeep.pandey.mba24@associates.sibmpune.edu.in	Carbon-Craft	8	0.000	0.000	0	79.5	C+
Saxena	Richa	richa.saxena.mba24@associates.sibmpune.edu.in	Carbon-Craft	8	0.000	0.000	0	79.5	C+
Roy	Soumya	soumya.roy.mba24@associates.sibmpune.edu.in	Carbon-Craft	8	0.000	0.000	0	79.5	C+
Gadia	Anisha	anisha.gadia.mba24@associates.sibmpune.edu.in	Pedal Pro	8	0.000	0.000	153	79.5	C+
Kulkarni	Rucha	rucha.kulkarni.mba24@associates.sibmpune.edu.in	Pedal Pro	8	0.000	0.000	124	79.5	C+
Yadav	Apurva	apurva.yadav.mba24@associates.sibmpune.edu.in	Pedal Pro	8	0.000	0.000	123	79.5	C+
Bhasin	Gurbani Kaur	gurbani.bhasin.mba24@associates.sibmpune.edu.in	Pedal Pro	8	0.000	0.000	88	79.5	C+
Mahajan	Harshal Vijay	harshal.mahajan.mba24@associates.sibmpune.edu.in	Pedal Pro	8	0.000	0.000	80	79.5	C+
Karwa	Aditi	aditi.karwa.mba24@associates.sibmpune.edu.in	Pedal Pro	8	0.000	0.000	0	79.5	C+
Dang	Komalpreet Kaur	Komalpreet.dang.mba24@associates.sibmpune.edu.in	Pedal Craft	8	0.000	0.000	655	75.5	C
Sharma	Neeraj	Neeraj.sharma.mba24@associates.sibmpune.edu.in	Pedal Craft	8	0.000	0.000	341	75.5	C
NA	Meghna	meghna.mba24@associates.sibmpune.edu.in	Pedal Craft	8	0.000	0.000	258	75.5	C
Agrawal	Manya	manya.agrawal.mba24@associates.sibmpune.edu.in	Pedal Craft	8	0.000	0.000	187	75.5	C
Karnik	Anish Shashank	anish.karnik.mba24@associates.sibmpune.edu.in	Pedal Craft	8	0.000	0.000	34	75.5	C

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕	Automatically Calculated Grade ⇕
Shajikumar	Asher	asher.shajikumar.mba24@associates.sibmpune.edu.in	Pedal Craft	8	0.000	0.000	7	75.5	C
Daosong	Nangthiseng	nangthiseng.daosong.mba24@associates.sibmpune.edu.in	Hot Wheels	8	0.000	0.000	580	75.5	C
Singh	Agrima	agrima.singh.mba24@associates.sibmpune.edu.in	Hot Wheels	8	0.000	0.000	302	75.5	C
Chittlangia	Muskaan	muskaan.chittlangia.mba24@associates.sibmpune.edu.in	Hot Wheels	8	0.000	0.000	271	75.5	C
Goel	Rupali	rupali.goel.mba24@associates.sibmpune.edu.in	Hot Wheels	8	0.000	0.000	193	75.5	C
Todi	Ishika	ishika.todi.mba24@associates.sibmpune.edu.in	Hot Wheels	8	0.000	0.000	173	75.5	C
Mishra	Mayank	mayank.mishra.mba24@associates.sibmpune.edu.in	Hot Wheels	8	0.000	0.000	144	75.5	C

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
Carbo Cycles	8	24.691	95.128	2,094	97	100.0	A
Nimbus Odyssey	8	0.529	1.428	3,339	39	85.5	B
Carbon-Craft	8	0.000	0.000	482	12	79.5	C+
Pedal Pro	8	0.000	0.000	568	12	79.5	C+
Pedal Craft	8	0.000	0.000	1,480	12	75.5	C
Hot Wheels	8	0.000	0.000	1,662	12	75.5	C

Picture 7 : Simulation Performance Window of Universe F of the instructor

Simulation Performance

| Simulation Performance | Simulation Performance Documents | How-to Video |

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:

[w] Automated grading

Grading difficulty   Difficult ▼

Performance by Players

Last Name	First Name	Email	Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Automatically Calculated Score	Automatically Calculated Grade	A Man
Deoras	Pranav	pranav.deoras.mba24@associates.sibmpune.edu.in	Happy Riders Club	8	35.265	145.092	1,434	100.0	A	
Ranade	Parth	parth.ranade.mba24@associates.sibmpune.edu.in	Happy Riders Club	8	35.265	145.092	790	100.0	A	
Shivam	Shridhar	shivam.mba24@associates.sibmpune.edu.in	Happy Riders Club	8	35.265	145.092	162	100.0	A	
Singh	Eesha	eesha.singh.mba24@associates.sibmpune.edu.in	Happy Riders Club	8	35.265	145.092	154	100.0	A	
Kohli	Shreya	shreya.kohli.mba24@associates.sibmpune.edu.in	Happy Riders Club	8	35.265	145.092	20	100.0	A	
Pandita	Shivam	shivam.pandita.mba24@associates.sibmpune.edu.in	Happy Riders Club	8	35.265	145.092	7	100.0	A	
Singh	Shreya	shreya.singh.mba24@associates.sibmpune.edu.in	AEROGLIDE	8	11.642	38.224	1,840	96.0	A	
Semwal	Shubhankar	shubhankar.semwal.mba24@associates.sibmpune.edu.in	AEROGLIDE	8	11.642	38.224	501	96.0	A	
Shah	Kenith	kenith.shah.mba24@associates.sibmpune.edu.in	AEROGLIDE	8	11.642	38.224	16	96.0	A	
Soni	Muskan	muskan.soni.mba24@associates.sibmpune.edu.in	AEROGLIDE	8	11.642	38.224	1	96.0	A	
Dengra	Rajat	rajat.dengra.mba24@associates.sibmpune.edu.in	AEROGLIDE	8	11.642	38.224	0	96.0	A	
Lakhani	Jayesh	jayesh.lakhani.mba24@associates.sibmpune.edu.in	AEROGLIDE	8	11.642	38.224	0	96.0	A	
Akhtar	Nabil	nabil.akhtar.mba24@associates.sibmpune.edu.in	LifeCycle	8	0.082	0.043	908	76.9	C	
Chhabra	Ravneet	ravneet.chhabra.mba24@associates.sibmpune.edu.in	LifeCycle	8	0.082	0.043	441	76.9	C	
Agarwal	Abhishek	abhishek.agarwal.mba24@associates.sibmpune.edu.in	LifeCycle	8	0.082	0.043	145	76.9	C	
Kumar	Harsh	harsh.kumar.mba24@associates.sibmpune.edu.in	LifeCycle	8	0.082	0.043	3	76.9	C	
Koirala	Priyanshu	Priyanshu.koirala.mba24@associates.sibmpune.edu.in	LifeCycle	8	0.082	0.043	0	76.9	C	
Tozo	Ronz	ronz.valakuzhy.mba24@associates.sibmpune.edu.in	LifeCycle	8	0.082	0.043	0	76.9	C	
Bhagat	Anagha	anagha.bhagat.mba24@associates.sibmpune.edu.in	Eco Field	8	0.000	0.000	711	75.9	C	
Biyani	Prateek	prateek.biyani.mba24@associates.sibmpune.edu.in	Eco Field	8	0.000	0.000	149	75.9	C	
Kalaskar	Aditya	aditya.kalaskar.mba24@associates.sibmpune.edu.in	Eco Field	8	0.000	0.000	19	75.9	C	
Bhalerao	Mugdha	mugdha.bhalerao.mba24@associates.sibmpune.edu.in	Eco Field	8	0.000	0.000	0	75.9	C	
Jain	Punyesh	punyesh.jain.mba24@associates.sibmpune.edu.in	Eco Field	8	0.000	0.000	0	75.9	C	
Kapoor	Rakshit	rakshit.kapoor.mba24@associates.sibmpune.edu.in	Eco Field	8	0.000	0.000	0	75.9	C	
Gajbhiye	Pratik	shailendra.pratik.mba24@associates.sibmpune.edu.in	AmpedRider	8	0.000	0.000	353	71.9	C-	
Sarkar	Chayan	chayan.sarkar.mba24@associates.sibmpune.edu.in	AmpedRider	8	0.000	0.000	350	71.9	C-	
Rathi	Kamakshi	kamakshi.rathee.mba24@associates.sibmpune.edu.in	AmpedRider	8	0.000	0.000	96	71.9	C-	
Patwari	Cherry	cherry.patwari.mba24@associates.sibmpune.edu.in	AmpedRider	8	0.000	0.000	0	71.9	C-	
Bhutoria	Chirag	chirag.bhutoria.mba24@associates.sibmpune.edu.in	AmpedRider	8	0.000	0.000	0	71.9	C-	
Agrawal	Muskaan	muskaan.agrawal.mba24@associates.sibmpune.edu.in	AmpedRider	8	0.000	0.000	0	71.9	C-	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
Happy Riders Club	8	35.265	145.092	2,568	98	100.0	A
AEROGLIDE	8	11.642	38.224	2,357	91	96.0	A

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
LifeCycle	8	0.082	0.043	1,497	23	76.9	C
Eco Field	8	0.000	0.000	878	12	75.9	C
AmpedRider	8	0.000	0.000	799	12	71.9	C-

Picture 8 : Simulation Performance Window of Universe G of the instructor

Simulation Performance

| Simulation Performance | Simulation Performance Documents | How-to Video |

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:
W Automated grading

Grading difficulty Difficult ▾

Performance by Players

Last Name	First Name	Email	Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Automatically Calculated Score	Automatically Calculated Grade	Adj Manua
Gupta	Akshat	akshat.gupta.mba24@associates.sibmpune.edu.in	Voxel Craft Cycles Ltd.	8	1.986	7.866	800	94.0	A	
Raj	Agam	agam.raj.mba24@associates.sibmpune.edu.in	Voxel Craft Cycles Ltd.	8	1.986	7.866	197	94.0	A	
Pareek	Yash Shyamsundar	yash.pareek.mba24@associates.sibmpune.edu.in	Voxel Craft Cycles Ltd.	8	1.986	7.866	194	94.0	A	
Singh	Akshit Kumar	akshit.singh.mba24@associates.sibmpune.edu.in	Voxel Craft Cycles Ltd.	8	1.986	7.866	79	94.0	A	
Dastidar	Arnab	dastidar.mba24@associates.sibmpune.edu.in	Voxel Craft Cycles Ltd.	8	1.986	7.866	0	94.0	A	
Shafi	Shreya Mohammed	shreya.shafi.mba24@associates.sibmpune.edu.in	Voxel Craft Cycles Ltd.	8	1.986	7.866	0	94.0	A	
Perayil	Devika	devika.perayil.mba24@associates.sibmpune.edu.in	Pedalon	8	0.102	1.713	649	83.4	B	
Bapna	Shradha	shradha.bapna.mba24@associates.sibmpune.edu.in	Pedalon	8	0.102	1.713	454	83.4	B	
Bhatia	Kriti	kriti.bhatia.mba24@associates.sibmpune.edu.in	Pedalon	8	0.102	1.713	216	83.4	B	
Das	Sayantan	sayantan.das.mba24@associates.sibmpune.edu.in	Pedalon	8	0.102	1.713	179	83.4	B	
Dungdung	Harsh Ronald	harsh.dungdung.mba24@associates.sibmpune.edu.in	Pedalon	8	0.102	1.713	149	83.4	B	
K	Sirish	k.sirish.mba24@associates.sibmpune.edu.in	Pedalon	8	0.102	1.713	0	83.4	B	
Awasthi	Utsav	awasthi.mba24@associates.sibmpune.edu.in	Pinnacle Fiber Bikes	8	0.028	0.011	954	82.6	B	
Singh	Somya	somya.singh.mba24@associates.sibmpune.edu.in	Pinnacle Fiber Bikes	8	0.028	0.011	476	82.6	B	
Das	Sreyashi	sreyashi.das.mba24@associates.sibmpune.edu.in	Pinnacle Fiber Bikes	8	0.028	0.011	434	82.6	B	
Basu	Siddharth	basu.mba24@associates.sibmpune.edu.in	Pinnacle Fiber Bikes	8	0.028	0.011	386	82.6	B	
Chandra	Rishi Rishikesh	rishi.chandra.mba24@associates.sibmpune.edu.in	Pinnacle Fiber Bikes	8	0.028	0.011	3	82.6	B	
Raj	Umang	umang.raj.mba24@associates.sibmpune.edu.in	Pinnacle Fiber Bikes	8	0.028	0.011	0	82.6	B	
Sharma	Vinayak	vinayak.sharma.mba24@associates.sibmpune.edu.in	Carbonix	8	0.000	0.041	688	82.2	B	
Ranaut	Vivek	vivek.ranaut.mba24@associates.sibmpune.edu.in	Carbonix	8	0.000	0.041	489	82.2	B	
Banerjee	Chandril	chandril.banerjee.mba24@associates.sibmpune.edu.in	Carbonix	8	0.000	0.041	102	82.2	B	
Sharma	Vishal	vishal.mba24@associates.sibmpune.edu.in	Carbonix	8	0.000	0.041	30	82.2	B	
Wasu	Adityaveer Singh	adityaveer.wasu.mba24@associates.sibmpune.edu.in	Carbonix	8	0.000	0.041	0	82.2	B	
Parab	Devang Dilip	devang.parab.mba24@associates.sibmpune.edu.in	Carbonix	8	0.000	0.041	0	82.2	B	

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕	Automatically Calculated Grade ⇕	Adj Manua
Attivilli	Manoj	manoj.venkata.mba24@associates.sibmpune.edu.in	Flyte	8	0.000	0.000	219	78.2	C+	
Dhar	Abhay	abhay.dhar.mba24@associates.sibmpune.edu.in	Flyte	8	0.000	0.000	147	78.2	C+	
Vustela	Vidhip	vustela.vidhip.mba24@associates.sibmpune.edu.in	Flyte	8	0.000	0.000	137	78.2	C+	
Bhura	Aayush	aayush.bhura.mba24@associates.sibmpune.edu.in	Flyte	8	0.000	0.000	93	78.2	C+	
Purohit	Hetvi	Hetvi.purohit.mba24@associates.sibmpune.edu.in	Flyte	8	0.000	0.000	54	78.2	C+	
Rungta	Anushree Manoj	anushree.rungta.mba24@associates.sibmpune.edu.in	Flyte	8	0.000	0.000	49	78.2	C+	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
Voxel Craft Cycles Ltd.	8	1.986	7.866	1,269	61	94.0	A
Pedalon	8	0.102	1.713	1,647	24	83.4	B
Pinnacle Fiber Bikes	8	0.028	0.011	2,252	18	82.6	B
Carbonix	8	0.000	0.041	1,309	12	82.2	B
Flyte	8	0.000	0.000	700	12	78.2	C+

Case-based Pedagogy

Case Requisition form of the instructor

HARVARD BUSINESS

Sold To (if different from Bill To)

Name	Dr. R Raman
Institution	SIBM-P
Phone	020 39116003/6000
Email	director@sibmpune.edu.in

Bill To

Purchase Order Number	
HBSP Account Number (if available)	
Name	Dr. R Raman
-Title	Director
Department	Academic
Phone	020 39116003/6000
Email	director@sibmpune.edu.in
Address 1	Symbiosis Knowledge Village,Lavale
Address 2	Tal. Mulshi
City	Pune
State/Province	Maharashtra
Zip (if US or Canada)	412115
Country	India

Usage Information

Program/Course Name	MBA
Course Level (Undergrad, Grad, MBA, Exec Ed, etc.)	MBA
Instructor/Speaker(s)	Dr. Shailesh Rastogi
Start Date for Materials Availability (mm/dd/yyyy)	10-11-2022
End Date for Materials Availability (mm/dd/yyyy)	15-03-2023
Enrollment Number/Number of Participants	50

Product Information

Product Number	Product Title	Author(s)
215047-PDF-ENG	The valuation and financing of Lady M Confections	MIHIR A. DESAI ELIZABETH A. MEYER
4263-PDF-ENG	Valuation of Air Thread Connections	ERIK STAFFORD

		JOEL L. HEILPRIN
201096-PDF-ENG	Vodafone Air Touch's Bid for Mannesmann	SIMI KEDIA
807095-PDF-ENG	Motilal Oswal Financial Services Ltd.: An IPO in India	FELDA HARDYMON JOSHUA LERNER ANN LEAMON
208137-PDF-ENG	SKS Microfinance	SHAWN COLE THERESA CHEN

ICT (Information and communication technology)

An experiential learning module has been designed to assess the student's proficiency in utilising **SAP modules** to effectively solve intricate and multifaceted business problems. The module aims to evaluate the student's grasp of SAP concepts and their practical application in real-world business scenarios.

Set I

ERP – HCM Lab Paper

Marks: 30

Time: 1.30 hours

Activity I: Make another department under ### Marketing Department named, 'Digital Marketing' (Do this in your existing Star Wagon Organizational Structure). Create a position Digital Marketing Manager under it.

(5 Marks)

Activity II: Hire an employee Mr. Rustom Kataria as a Digital Marketing Manager. **Keep the structure screen page open for the faculty to check.**

(10 Marks)

Activity III: Use the existing appraisal template and do the appraisal. Let Niklas Huber, Marketing Director do the appraisal of Mr. Rustom Kataria. **Keep the appraisal report page open for the faculty to check.**

(5 Marks)

Activity IV: During Diwali this year, Star Wagon has decided to give a Bonus (M230 Direct Bonus) to each and every employee. Give a Direct Bonus of EUR 500 to Mr. Rustom.

(5 Marks)

Activity V: Goto Time Managers Workplace and send Rustom for a business trip in the last week of the current month for 5 days. **Show the Time managers workplace screen.**

(5 Marks)

Set II

ERP – HCM Lab Paper

Marks: 30

Time: 1.30 hours

Activity I: Make another department under Marketing Department named, 'Advertising and PR' (Do this in your existing Star Wagon Organizational Structure). Create a position Advertising and PR Manager under it. (5 Marks)

Activity II: You advertise for the new position and receive several applications for the position. Hire a suitable candidate from the applicant pool.

Step 1 : Create an Advertisement for the post.
Step 2 : Three people applied for the advertised post. Enter Initial Applicant Data for three applicants that is George _ _ _ , Harry _ _ _, and Rahim _ _ _ .
Step 3 : The three candidates were called for a Group discussion round and Personal interview.
Step 4 : The result of the interview process was that George was selected, Harry was rejected and Rahim was put on hold.
Step 5 : Transfer the initial applicant data to the action type Hiring by allocating a Personnel number. Enter the remaining infotypes for George.
Step 6: Put Rahim on hold and Harry as rejected.

Name	Id
Advertisement No	
Applicant No.(George)	
Applicant No.(Harry)	
Applicant No.(Rahim)	
Personnel No.(George)	

Keep the structure screen page open for the faculty to check. Also keep the applicant status screen open for the faculty to verify. (15 Marks)

Activity III: Use the existing appraisal template and do the appraisal. Let Niklas Huber, Marketing Director do the appraisal of Mr. George. **Keep the appraisal report page open for the faculty to check.** (5 Marks)

Activity IV: Go to Time Managers Workplace and enter overtime for George on coming Monday that is 8th September, 2018 between 5 pm to 7 pm. **Show the Time managers workplace screen.** (5 Marks)

ERP – HCM Lab Paper

Marks: 30

Time: 1.5 hour

Activity I: Make another department under Marketing Department named, 'Advertising and PR' (Do this in your existing Star Wagon Organizational Structure). Create a position 'Advertising and PR Manager' under it. (Marks: 5)

Activity II: Hire an employee Mr. George as an Advertising and PR Manager. Keep the structure screen page open for the faculty to check. (Marks: 10)

Activity III Qualification and Profile Match Up

George is a new employee in the organization and therefore the company follows a policy of doing a profile match for the new recruits so that the organization can pen down what the organization expects from the employee and what are the exact skill sets of the candidate. In case of gaps appropriate action can be taken in terms of either sending the person for a training program, job rotation, mentoring program, etc.

Step 1 :   Create following Qualification Group and Qualification.

Qualification Group	Qualification	Scale/Proficiency
Skills_ _	Interpersonal Skills	3 Point Scale
	Managerial Skills	3 Point Scale
	Presentation Skills	3 Point Scale
Language Group_ _	English	Language Scale(HR Training)
	German	Language Scale(HR Training)
Academic Qualification_ _	MBA – Finance	Mark Scale
	MBA-Marketing	Mark Scale
	MBA- HR	Mark Scale
Work experience _ _	Work Experience	Number of years

Step 2 :   Enter the below mentioned requirements for the positions HR Training and Development Manager

Position	Qualifications	Proficiency
Advertising and PR Manager	Interpersonal Skills	Excellent
	Presentation Skills	Excellent
	MBA-Marketing	>75%
	English	Fluent
	Work Experience	4 years

Step 3:   Enter the below mentioned qualifications of George_ _

Employee	Qualifications	Proficiency
George_ _	Interpersonal Skills	Excellent
	Presentation Skills	Average
	MBA – Marketing	65
	English	Fluent
	Work Experience	10 yrs

Step 4 :   Display profile match up of George_ _ _ v/s Advertising and PR Manager position.

(Marks: 15)