Year 2021-2022

Experiential learning assignments

Semester I: Financial Management (Batch 2021-2023)

Exp. Learning Assignment 1
Cost of Capital
4-10 Aug 2021; MM 10 Marks

All of you have been assigned 2 public limited companies (in the groups of 4 students in each group). You are expected to **estimate** cost of capital of both the companies. Weights can be book value or market value provided you can calculate market value of debt. Tax rate can be taken at 33%. To calculate beta and market risk premium, BSE 500 can be taken as market (as discussed in the class). You can use Market Data and risk-free values from the supplementary material folder of study material section in the Cost of Capital chapter on Teams.

Note: 1) You can take risk free rate at 6.2 % per annum and market return approximately at 11.08% per annum as discussed in the class.
2) Hybrid securities can be ignored for the ease of calculation in this assignment.
3) For cost of debt calculations, synthetic rating methods should preferably be used. Damodarn's default risk-tables can be used in this assignment (as discussed and shared during the class).

What to submit

1. **One pdf** (no word file) with the discussion on Cost of Capital of the firms
2. **One Excel file** with the beta calculation in one sheet. Another sheet can also be utilized for addition working calculation to support your discussion in the pdf.
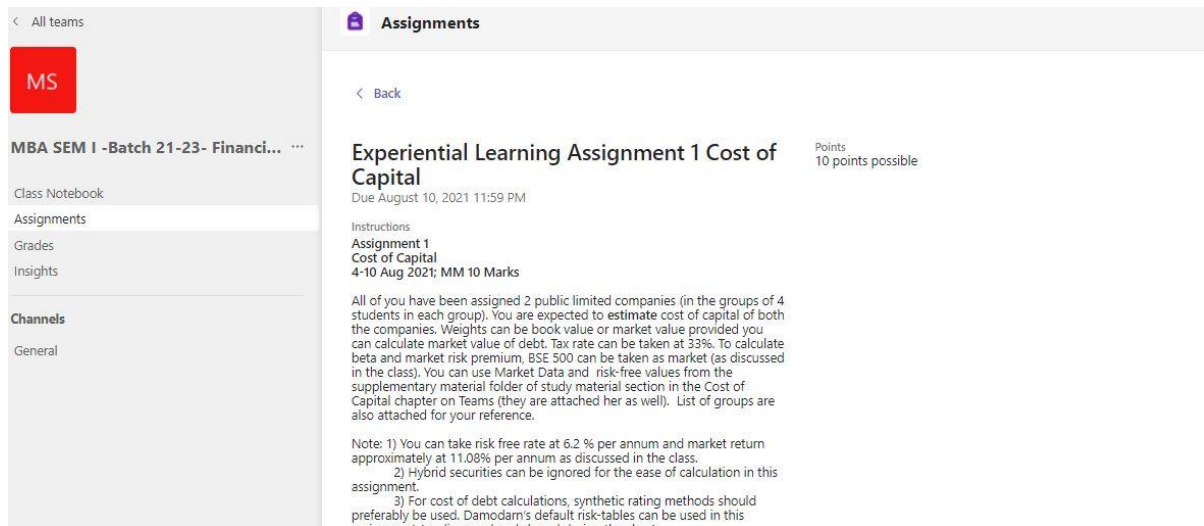
   Assignment should be collected by CRs and can be shared to me though Google drive on the intervening night of 10-11 Aug 2021.

Rubric for Assessment

Criteria	Adherence to the instructions given in the assignment	Beta Calculation	Cost of Equity Calculation	Cost of Debt Calculation	Weights determination and Cost of Capital calculations	**Total**
Marks (MM)	1-2	1-2	1-2	1-2	1-2	**10 Marks**

Picture 1: Communication of the assignment on MS Teams

< All teams

MS

MBA SEM I -Batch 21-23- Financi... ...

Class Notebook
Assignments
Grades
Insights

Channels

General

🔒 **Assignments**

< Back

Experiential Learning Assignment 1 Cost of Capital
Due August 10, 2021 11:59 PM

Points
10 points possible

Instructions
Assignment 1
Cost of Capital
4-10 Aug 2021; MM 10 Marks

All of you have been assigned 2 public limited companies (in the groups of 4 students in each group). You are expected to **estimate** cost of capital of both the companies. Weights can be book value or market value provided you can calculate market value of debt. Tax rate can be taken at 33%. To calculate beta and market risk premium, BSE 500 can be taken as market (as discussed in the class). You can use Market Data and risk-free values from the supplementary material folder of study material section in the Cost of Capital chapter on Teams (they are attached her as well). List of groups are also attached for your reference.

Note: 1) You can take risk free rate at 6.2 % per annum and market return approximately at 11.08% per annum as discussed in the class.
   2) Hybrid securities can be ignored for the ease of calculation in this assignment.
   3) For cost of debt calculations, synthetic rating methods should preferably be used. Damodarn's default risk-tables can be used in this assignment (as discussed and shared during the class)

Semester II: Project Management (Batch 2021-2023)

Picture 2: Communication of the assignment on MS Teams

Microsoft Teams — Q Search

Assignments

< Back

Assignment 2: Experiential Assignment : New Toy Project
Due March 20, 2022 11:59 PM

Points
25 points possible

Instructions
Create a team of 5 to 6 students & submit the assignment collectively.

Refer the two ProjectLibre videos uploaded along with this assignment. Go through them & complete the assignment

This assignment is designed to provide you with practical experience in applying project management concepts. Specifically, the objectives of this assignment are:

- To learn fundamental skills in the use of project management software – in this case, Project Libre
- To produce key elements of a project management plan, including the adjustment of a project proposal to fit within a schedule.

 Apply what you learn to prepare a project plan then adjust that project plan to meet the adjusted requirements

At the end you will submit the 1) ProjectLibre file as an attachment
2) Word file giving comments & suggestions.

Project Management (PM)- Mkt ...

Class Notebook
Assignments
Grades
Insights

Channels

General

Semester III: Customer Relationship Management (CRM) (Batch 2020-2022)

Communication with the students to attend a demo as a prerequisite for the experiential learning assignment

Dear Students,

I hope you are keeping safe and healthy.

I would like to inform you that ZOHO CRM ANALYTICS will be giving us a **LIVE DEMO** on how to work on CRM ANALYTICS on **20th September, Monday from 10.00-12.00 noon**

ZOHO is among the world's top-class CRM system providers.

You will have a great chance to clarify your doubts.

The session is planned for Monday 20th September from 10.00-12.00 noon. The platform used would be ZOOM. The link is given below:

Topic: Expert session from ZOHO ANALYTICS
Time: Sep 20, 2021 10:00 AM India

Join Zoom Meeting
https://zoom.us/j/91780854264?pwd=clNxU01DWDZjUFJoM1AzcU1IbkxWdz09

Meeting ID: 917 8085 4264
Passcode: 715603

Experiential learning assignment of CRM

‹ Back

Write down your learnings from today's ANALYTICAL CRM demo.

Due October 3, 2021 11:59 PM

Points
10 points possible

Instructions

1. It is an individual assignment.
2. Only WORD or PDF format accepted. Images, inside file are not accepted except for the cover page.
3. Write down about your learnings on all the importatnt points which were covered in the Demo (20th September 2021).
4. If you need you can consult the previous 2 videos on CRM and CRM Analytics also , which were reviewd during our experiential learning sessions.
5. Similarity level will adversely affect your grading.

Student work
None

Semester IV: International Human Resource Management (IHRM) (Batch 2020-2022)

Dear Students,

I hope all of you are doing good.

Pls, find below the Experiential Learning Assignment of IHRM.

- The PowerPoint presentation will carry ten marks. **(Assignment 1 Experiential Learning)**
- The presentation of the Group will carry ten marks. **(Assignment 2)**

Make your own Group (4 to 5 students in each Group).

Each Group has to pick up any Country or Region.

Make sure that you don't repeat any country or region. (CR to Float a google sheet with names of the group members and the Country they have chosen for the IHRM Experiential Learning Assignment.) I will need a list of the students along with the Country chosen.

Kindly make a ppt not more than 7 to 8 slides for this evaluation. The ppt should include the following-

- **The Country picked up for the assignment**
- **National Culture of the Country**
- **HR Practices of the Country**
- **Compare and contrast the HR practices with the help of some examples.**
- **Some examples of companies operating in the Country**
- **HR Practices – <Country> V/S India**

Kindly submit this evaluation by 2nd Feb 2022 EOD.

Simulation

Syllabus Materials for Strategic Corporate Management – Business Simulation

The overall objective of this course is to develop your professional business skills. Through computer simulation, we will place you into a very realistic international business setting where you will run a company for two years in compressed time (eight rounds of decision-making). You will work closely with a team of fellow students to manage a highly complex and integrated business. Personal leadership and strong interpersonal skills will be necessary to succeed.

- Learning Objectives

This course will employ the *Marketplace* simulation as a learning environment. The exercise is a transformational experience. You will learn what it's like to compete in the fast-paced, competitive market where customers are demanding, and the competition is working hard to take away your business.

In *Marketplace*, you start up and run your own company, managing its strategy and the interplay between marketing, human resources, operations, finance, and accounting. You are given control of a simulated business and must manage its operations through several decision cycles. Repeatedly, you must analyze the situation, plan a business strategy to improve it and then execute that strategy out into the future. You face great uncertainty from the outside environment and from your own decisions. Incrementally, you learn to skillfully adjust your strategy as you discover the nature of your real-life decisions, including the available options, linkages to other parts of the business, conflicts, tradeoffs, and potential outcomes.

Here is a list of the specific tasks that *Marketplace* players do:

- Analyze market research data
- Plan and roll out a marketing campaign
- Design brands to appeal to different market segments
- Devise advertising campaigns, sales force incentives, and price option
- Allocate scarce funds to R&D, manufacturing, quality, advertising, and distribution
- Select and prioritize R&D projects, leading to new product features
- Negotiate strategic partnerships with competitors for new technology
- Initiate and defend lawsuits over false advertising
- Hire employees and set competitive compensation packages
- Schedule production and manage plant capacity
- Initiate quality production programs
- Manage cash
- Negotiate equity and debt financing for new business development
- Compete head-to-head with other business teams
- Adjust strategy and tactics in response to financial performance, competitive tactics, and customer needs

The specific goal of the simulation exercise is to develop your management skills by giving you an integrated perspective of the entire business operation. In terms of specifics, the

exercise can:

- Develop strategic planning and execution skills within a rapidly changing environment
- Crystallize the linkages between business decisions and financial performance
- Instill a bottom-line focus and the simultaneous need to deliver customer value
- Internalize how important it is to use market data and competitive signals to adjust the strategic plan and more tightly focus business tactics
- Promote better decision-making by helping you see how your decisions can affect the performance of others and organization as a whole
- Facilitate learning of important business concepts, principles, and ways of thinking
- Experience the challenges and rewards of the entrepreneur by starting up and running a new business venture
- Build confidence through knowledge and experience

To accomplish all of this, it will be necessary to forge a strong team that can effectively manage many tasks in concert. Leadership, teamwork, and interpersonal skills will be part-and-parcel of what it takes to succeed. Your team will serve as a live case study within which you can develop your personal style of working with others. You will deal with such issues as the selection of professional colleagues, working with diversity, organization of work, decision-making processes, conflict management, performance appraisal, and culture.

Picture 1: Simulation window

Picture 2 : Simulation Performance Window of Universe A of the instructor

Simulation Performance

| Simulation Performance | Simulation Performance Documents | How-to Video |

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:
[w] Automated grading

Grading difficulty   Difficult ▾

Performance by Players

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕
KUMAR	ABHISHEK	abhishek.kumar.mba22@associates.sibmpune.edu.in	noob tech solutions	8	1,827.489	6,931.252	2,335	100.0
GOPAL	ADITYA	aditya.gopal.mba22@associates.sibmpune.edu.in	noob tech solutions	8	1,827.489	6,931.252	184	100.0
BAJPAI	ADHYAN	adhyan.bajpai.mba22@associates.sibmpune.edu.in	noob tech solutions	8	1,827.489	6,931.252	70	100.0
VAISH	ADARSH	adarsh.vaish.mba22@associates.sibmpune.edu.in	noob tech solutions	8	1,827.489	6,931.252	23	100.0
BAGHEL	ADITI	aditi.baghel.mba22@associates.sibmpune.edu.in	noob tech solutions	8	1,827.489	6,931.252	0	100.0
MEENA	AMIT	amit.meena.mba22@associates.sibmpune.edu.in	StackITup	8	16.484	30.045	514	89.3
SRINIVASAN	ANIRUDH	anirudh.srinivasan.mba22@associates.sibmpune.edu.in	StackITup	8	16.484	30.045	128	89.3
DEMPTA	ANTIKSHA	antiksha.dempta.mba22@associates.sibmpune.edu.in	StackITup	8	16.484	30.045	115	89.3
KRISHNA	ANUKRITI	anukriti.krishna.mba22@associates.sibmpune.edu.in	StackITup	8	16.484	30.045	110	89.3
CHOUDHURI	ANSHUMAN	anshuman.choudhuri.mba22@associates.sibmpune.edu.in	StackITup	8	16.484	30.045	57	89.3
KAUSHIK	ANANYA	ananya.kaushik.mba22@associates.sibmpune.edu.in	StackITup	8	16.484	30.045	18	89.3
AGARWAL	AMAN	aman.agarwal.mba22@associates.sibmpune.edu.in	Whattabiz Pvt. Ltd.	8	12.111	4.996	1,270	86.7
NAKAT	AMEY	amey.nakat.mba22@associates.sibmpune.edu.in	Whattabiz Pvt. Ltd.	8	12.111	4.996	302	86.7
DHAIRYAN	AKANSHA	akansha.dhairyan.mba22@associates.sibmpune.edu.in	Whattabiz Pvt. Ltd.	8	12.111	4.996	48	86.7
SACHDEVA	AKASH	akash.sachdeva.mba22@associates.sibmpune.edu.in	Whattabiz Pvt. Ltd.	8	12.111	4.996	43	86.7
ARORA	AKANSH	akansh.arora.mba22@associates.sibmpune.edu.in	Whattabiz Pvt. Ltd.	8	12.111	4.996	32	86.7
RAUT	AKSHAY	akshay.raut.mba22@associates.sibmpune.edu.in	Whattabiz Pvt. Ltd.	8	12.111	4.996	25	86.7
CHAUDHURY	ARKA	arka.chaudhury.mba22@associates.sibmpune.edu.in	chipex	8	5.434	2.597	902	81.7
SRIVASTAVA	ANUSHKA	anushka.srivastava.mba22@associates.sibmpune.edu.in	chipex	8	5.434	2.597	821	81.7
GUPTA	APURVA	apurva.gupta.mba22@associates.sibmpune.edu.in	chipex	8	5.434	2.597	546	81.7
GHOSH	ARKA	arka.ghosh.mba22@associates.sibmpune.edu.in	chipex	8	5.434	2.597	499	81.7
DAS	APARNA	aparna.das.mba22@associates.sibmpune.edu.in	chipex	8	5.434	2.597	307	81.7
GOEL	ANURAG	anurag.goel.mba22@associates.sibmpune.edu.in	chipex	8	5.434	2.597	88	81.7
GUPTA	AAKASH	aakash.gupta.mba22@associates.sibmpune.edu.in	Master Tech	8	0.502	0.161	806	71.0
AGRAWAL	AANCHAL	aanchal.agrawal.mba22@associates.sibmpune.edu.in	Master Tech	8	0.502	0.161	710	71.0
KARMACHARYA	AASHNA	aashna.karmacharya.mba22@associates.sibmpune.edu.in	Master Tech	8	0.502	0.161	556	71.0
LOHAWALA	ABBAS	abbas.lohawala.mba22@associates.sibmpune.edu.in	Master Tech	8	0.502	0.161	466	71.0
GHOSH	ABHISHEK	abhishek.ghosh.mba22@associates.sibmpune.edu.in	Master Tech	8	0.502	0.161	143	71.0
CHAND	AISWORYA	aisworya.chand.mba22@associates.sibmpune.edu.in	Infinity Technologies	8	0.463	0.144	691	70.9
RAJAN	AISHWARYE	aishwarye.rajan.mba22@associates.sibmpune.edu.in	Infinity Technologies	8	0.463	0.144	589	70.9
VAILORE	AJAY	ajay.vailore.mba22@associates.sibmpune.edu.in	Infinity Technologies	8	0.463	0.144	574	70.9
DHAMANGAONKAR	AISHWARYA	aishwarya.dhamangaonkar.mba22@associates.sibmpune.edu.in	Infinity Technologies	8	0.463	0.144	164	70.9
AMBATKAR	AJINKYA	ajinkya.ambatkar.mba22@associates.sibmpune.edu.in	Infinity	8	0.463	0.144	78	70.9

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕
			Technologies					
MUKESHBHAI	AGRAWAL	sagar.agrawal.mba22@associates.sibmpune.edu.in	Delta Inc.	8	0.205	0.360	904	70.1
SATAPATHY	AGNIVESH	agnivesh.satapathy.mba22@associates.sibmpune.edu.in	Delta Inc.	8	0.205	0.360	834	70.1
ANANTHAKRISHNAN	AISHWARYA	aishwarya.ananthakrishnan.mba22@associates.sibmpune.edu.in	Delta Inc.	8	0.205	0.360	532	70.1
R	ADITYA	aditya.r.mba22@associates.sibmpune.edu.in	Delta Inc.	8	0.205	0.360	219	70.1
GUPTA	ADITYA	aditya.gupta.mba22@associates.sibmpune.edu.in	Delta Inc.	8	0.205	0.360	219	70.1

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
noob tech solutions	8	1,827.489	6,931.252	2,612	99	100.0	A
StackITup	8	16.484	30.045	943	57	89.3	B+
Whattabiz Pvt. Ltd.	8	12.111	4.996	1,720	53	86.7	B
chipex	8	5.434	2.597	3,163	44	81.7	B-
Master Tech	8	0.502	0.161	2,681	26	71.0	C-
Infinity Technologies	8	0.463	0.144	2,096	25	70.9	C-
Delta Inc.	8	0.205	0.360	2,708	22	70.1	C-

Picture 3 : Simulation Performance Window of Universe B of the instructor

Simulation Performance

| Simulation Performance | Simulation Performance Documents | How-to Video |

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:

📄 Automated grading

Grading difficulty   Difficult ▾

Performance by Players

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕	Automat Calcu (
RAMANA	G. S. V.	gsv.ramana.mba22@associates.sibmpune.edu.in	NetIQ Corp	8	152.817	561.977	5,467	100.0	
PRAJAPATI	EASHANG	eashang.prajapati.mba22@associates.sibmpune.edu.in	NetIQ Corp	8	152.817	561.977	3,646	100.0	
SHRIKANT	GAIDHANI	darshan.gaidhani.mba22@associates.sibmpune.edu.in	NetIQ Corp	8	152.817	561.977	810	100.0	
KHARMALKI	ESHAAN	eshaan.kharmalki.mba22@associates.sibmpune.edu.in	NetIQ Corp	8	152.817	561.977	796	100.0	
PRASAD	G. K.	gk.arunprasad.mba22@associates.sibmpune.edu.in	NetIQ Corp	8	152.817	561.977	528	100.0	
GUPTA	DIVYANSH	divyansh.gupta.mba22@associates.sibmpune.edu.in	NetIQ Corp	8	152.817	561.977	86	100.0	
MISHRA	DHAWAL	dhawal.mishra.mba22@associates.sibmpune.edu.in	Vision Tech	8	136.256	347.818	1,578	98.5	
Dhabale	Akshay	akshay.dhabale.mba22@associates.sibmpune.edu.in	Vision Tech	8	136.256	347.818	653	98.5	
GUPTA	DEVDATTA	devdatta.gupta.mba22@associates.sibmpune.edu.in	Vision Tech	8	136.256	347.818	537	98.5	
CHANDRASHEKHAR	DIGE	vaijanath.dige.mba22@associates.sibmpune.edu.in	Vision Tech	8	136.256	347.818	504	98.5	
BANKIMCHANDRA	DESAI	prathitkumar.desai.mba22@associates.sibmpune.edu.in	Vision Tech	8	136.256	347.818	169	98.5	
SHAH	DHWANI	dhwani.shah.mba22@associates.sibmpune.edu.in	Vision Tech	8	136.256	347.818	16	98.5	
SINGHA	DEBOJOTI	debojoti.singha.mba22@associates.sibmpune.edu.in	4CS	8	66.183	409.390	1,658	93.3	
SAHA	DEBADRITO	debadrito.saha.mba22@associates.sibmpune.edu.in	4CS	8	66.183	409.390	612	93.3	
ROUTH	DEBAPRIYA	debapriya.routh.mba22@associates.sibmpune.edu.in	4CS	8	66.183	409.390	269	93.3	
MANKALE	CHETAN	chetan.mankale.mba22@associates.sibmpune.edu.in	4CS	8	66.183	409.390	157	93.3	
PRAKASH	CHAUHAN	aanchal.chauhan.mba22@associates.sibmpune.edu.in	4CS	8	66.183	409.390	64	93.3	
CHAKRABORTY	DEBLINA	deblina.chakraborty.mba22@associates.sibmpune.edu.in	4CS	8	66.183	409.390	0	93.3	
RAJESHBHAI	BHAVSAR	meet.bhavsar.mba22@associates.sibmpune.edu.in	Satyam computers 2.0	8	10.017	22.947	2,919	83.1	
LAKRA	CELICIA	celicia.lakra.mba22@associates.sibmpune.edu.in	Satyam computers 2.0	8	10.017	22.947	876	83.1	
BOTHRA	BHAVANA	bhavana.bothra.mba22@associates.sibmpune.edu.in	Satyam computers 2.0	8	10.017	22.947	565	83.1	
GAJANAN	CHANDAN	chandan.gajanan.mba22@associates.sibmpune.edu.in	Satyam computers 2.0	8	10.017	22.947	423	83.1	
BHADORIA	BRIJRAJ	brijraj.bhadoria.mba22@associates.sibmpune.edu.in	Satyam computers 2.0	8	10.017	22.947	167	83.1	
NARESH	CHANDWANI	nikita.chandwani.mba22@associates.sibmpune.edu.in	Satyam computers 2.0	8	10.017	22.947	128	83.1	
SHARMA	AYUSH	ayush.sharma.mba22@associates.sibmpune.edu.in	Dream Tech	8	4.062	6.882	1,465	76.8	
ROY	AYUSH	ayush.roy.mba22@associates.sibmpune.edu.in	Dream Tech	8	4.062	6.882	918	76.8	
RAY	AYAUSTIKA	ayaustika.ray.mba22@associates.sibmpune.edu.in	Dream Tech	8	4.062	6.882	744	76.8	
SINGH	AYUSHA	ayusha.singh.mba22@associates.sibmpune.edu.in	Dream Tech	8	4.062	6.882	111	76.8	
TIBREWAL	AYUSHI	ayushi.tibrewal.mba22@associates.sibmpune.edu.in	Dream Tech	8	4.062	6.882	78	76.8	

Last Name ⬍	First Name ⬍	Email ⬍	Company ⬍	Results for Quarter ⬍	Cumulative Balanced Scorecard ⬍	Balanced Scorecard ⬍	Total Adjusted Time Spent [min] ⬍	Automatically Calculated Score ⬍	Automat Calcu
MISHRA	ARPIT	arpit.mishra.mba22@associates.sibmpune.edu.in	Dream Tech	8	4.062	6.882	3	76.8	
AVINASHKUMAR	BHATT	vyomdhaval.bhatt.mba22@associates.sibmpune.edu.in	Apex Computers	8	0.183	0.006	554	66.9	
PURSHOTTAM	BHATE	chinmay.bhate.mba22@associates.sibmpune.edu.in	Apex Computers	8	0.183	0.006	486	66.9	
AKANKSHA	B	b.akanksha.mba22@associates.sibmpune.edu.in	Apex Computers	8	0.183	0.006	376	66.9	
CHAWDHARY	BHASKAR	bhaskar.chawdhary.mba22@associates.sibmpune.edu.in	Apex Computers	8	0.183	0.006	184	66.9	
BANSAL	KARTIK	kartik.bansal.mba22@associates.sibmpune.edu.in	Apex Computers	8	0.183	0.006	100	66.9	
BRAHMA	BEBIT	bebit.brahma.mba22@associates.sibmpune.edu.in	Apex Computers	8	0.183	0.006	39	66.9	
A	GANESH	ganesh.a.mba22@associates.sibmpune.edu.in	Compify	8	0.132	0.074	608	66.8	
SHRIKANT	GANGANE	samiksha.gangane.mba22@associates.sibmpune.edu.in	Compify	8	0.132	0.074	409	66.8	
KRISHNA	GUTTIKONDA	varun.guttikonda.mba22@associates.sibmpune.edu.in	Compify	8	0.132	0.074	305	66.8	
SHARMA	GUNJAN	gunjan.sharma.mba22@associates.sibmpune.edu.in	Compify	8	0.132	0.074	12	66.8	
ASHOK	GAIKWAD	tanmay.gaikwad.mba22@associates.sibmpune.edu.in	Compify	8	0.132	0.074	0	66.8	
SINGH	HARSHDEEP	harshdeep.singh.mba22@associates.sibmpune.edu.in	Compify	8	0.132	0.074	0	66.8	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
NetIQ Corp	8	152.817	561.977	11,333	88	100.0	A
Vision Tech	8	136.256	347.818	3,458	87	98.5	A
4CS	8	66.183	409.390	2,759	77	93.3	A
Satyam computers 2.0	8	10.017	22.947	5,078	51	83.1	B
Dream Tech	8	4.062	6.882	3,319	41	76.8	C
Apex Computers	8	0.183	0.006	1,739	22	66.9	D
Compify	8	0.132	0.074	1,335	20	66.8	D

Picture 4 : Simulation Performance Window of Universe C of the instructor

Simulation Performance

| Simulation Performance | Simulation Performance Documents | How-to Video |

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:
Automated grading

Grading difficulty Difficult ∨

Performance by Players

Last Name ⬦	First Name ⬦	Email ⬦	Company ⬦	Results for Quarter ⬦	Cumulative Balanced Scorecard ⬦	Balanced Scorecard ⬦	Total Adjusted Time Spent [min] ⬦	Automatically Calculated Score ⬦	Automatical Calculate Grac
NAIR	NISHANT	nishant.nair.mba22@associates.sibmpune.edu.in	WaveFront	8	159.826	781.619	2,065	100.0	
AGRAWAL	NIKHIL	nikhil.agrawal.mba22@associates.sibmpune.edu.in	WaveFront	8	159.826	781.619	202	100.0	
BADANI	NIRAV	nirav.badani.mba22@associates.sibmpune.edu.in	WaveFront	8	159.826	781.619	114	100.0	
CHITLANGIA	NIKITA	nikita.chitlangia.mba22@associates.sibmpune.edu.in	WaveFront	8	159.826	781.619	55	100.0	
TIWARY	NISHANSHU	nishanshu.tiwary.mba22@associates.sibmpune.edu.in	WaveFront	8	159.826	781.619	46	100.0	
AMRUTBHAI	NINAMA	prashantkumar.ninama.mba22@associates.sibmpune.edu.in	WaveFront	8	159.826	781.619	34	100.0	
SINHA	MAYANK	mayank.sinha.mba22@associates.sibmpune.edu.in	Quantum Tech Corporation	8	157.698	617.222	1,885	99.8	
SANDEEP	MODI	naman.modi.mba22@associates.sibmpune.edu.in	Quantum Tech Corporation	8	157.698	617.222	1,598	99.8	
AGRAWAL	MEENAL	meenal.agrawal.mba22@associates.sibmpune.edu.in	Quantum Tech Corporation	8	157.698	617.222	232	99.8	
AMITKUMAR	MEHTA	sarthak.mehta.mba22@associates.sibmpune.edu.in	Quantum Tech Corporation	8	157.698	617.222	52	99.8	
DEWAN	MIR	farheen.dewan.mba22@associates.sibmpune.edu.in	Quantum Tech Corporation	8	157.698	617.222	47	99.8	
AGRAWAL	MEDHA	medha.agrawal.mba22@associates.sibmpune.edu.in	Quantum Tech Corporation	8	157.698	617.222	3	99.8	
VASUDEVAN	NAIR	mukil.nair.mba22@associates.sibmpune.edu.in	Compify Solutions	8	54.306	174.823	342	93.4	
KUSH	NAIK	naik.kush.mba22@associates.sibmpune.edu.in	Compify Solutions	8	54.306	174.823	320	93.4	
KASHYAP	MRINAL	mrinal.kashyap.mba22@associates.sibmpune.edu.in	Compify Solutions	8	54.306	174.823	123	93.4	
CHOUDA	NANDAN	nandan.chouda.mba22@associates.sibmpune.edu.in	Compify Solutions	8	54.306	174.823	108	93.4	
S	NAVEEN	naveen.s.mba22@associates.sibmpune.edu.in	Compify Solutions	8	54.306	174.823	48	93.4	
KASLIWAL	NAMAN	naman.kasliwal.mba22@associates.sibmpune.edu.in	Compify Solutions	8	54.306	174.823	43	93.4	
SINGH	JAY	jay.singh.mba22@associates.sibmpune.edu.in	Subnet	8	50.538	112.373	2,847	92.2	
ANGAD	KAMBLE	divyata.kamble.mba22@associates.sibmpune.edu.in	Subnet	8	50.538	112.373	1,052	92.2	
JOSHI	KAIWALYA	kaiwalya.joshi.mba22@associates.sibmpune.edu.in	Subnet	8	50.538	112.373	471	92.2	
SHIVANAND	JOSHI	aniruddha.joshi.mba22@associates.sibmpune.edu.in	Subnet	8	50.538	112.373	467	92.2	
Balaji	Vijay	ksvijay.balaji.mba22@associates.sibmpune.edu.in	Subnet	8	50.538	112.373	187	92.2	
NAIK	K. PRAVEEN	kpraveen.naik.mba22@associates.sibmpune.edu.in	Subnet	8	50.538	112.373	164	92.2	
VIKAS	JADHAV	saniket.jadhav.mba22@associates.sibmpune.edu.in	Opium Tech	8	15.852	58.662	3,339	84.3	
BARDAI	INAARA	inaara.bardai.mba22@associates.sibmpune.edu.in	Opium Tech	8	15.852	58.662	199	84.3	
BHOJAK	ISHAN	ishan.bhojak.mba22@associates.sibmpune.edu.in	Opium Tech	8	15.852	58.662	123	84.3	
MALAKAR	HRIDIP	hridip.malakar.mba22@associates.sibmpune.edu.in	Opium Tech	8	15.852	58.662	77	84.3	
RAJ	HIMANI	himani.raj.mba22@associates.sibmpune.edu.in	Opium Tech	8	15.852	58.662	59	84.3	

Last Name ⬦	First Name ⬦	Email ⬦	Company ⬦	Results for Quarter ⬦	Cumulative Balanced Scorecard ⬦	Balanced Scorecard ⬦	Total Adjusted Time Spent [min] ⬦	Automatically Calculated Score ⬦	Automatical Calculate Grad
JAIN	JASH	jash.jain.mba22@associates.sibmpune.edu.in	Opium Tech	8	15.852	58.662	49	84.3	
MAHESH	KULKARNI	kartik.kulkarni.mba22@associates.sibmpune.edu.in	Zetabyte Infotech	8	0.014	0.035	527	71.0	
JAGDISH	MANJUNATH	manjunath.jagdish.mba22@associates.sibmpune.edu.in	Zetabyte Infotech	8	0.014	0.035	425	71.0	
VISHWAS	KHARSAN	ashutosh.kharsan.mba22@associates.sibmpune.edu.in	Zetabyte Infotech	8	0.014	0.035	327	71.0	
KINDO	MAJOR	major.kindo.mba22@associates.sibmpune.edu.in	Zetabyte Infotech	8	0.014	0.035	92	71.0	
JOSHI	MALVIKA	malvika.joshi.mba22@associates.sibmpune.edu.in	Zetabyte Infotech	8	0.014	0.035	48	71.0	
PATNI	MALVIKA	malvika.patni.mba22@associates.sibmpune.edu.in	Zetabyte Infotech	8	0.014	0.035	29	71.0	
KUMAR	KATLA	sai.katla.mba22@associates.sibmpune.edu.in	TechStrive Pvt. Ltd.	8	0.000	0.000	396	67.0	
KHATRI	KARAN	karan.khatri.mba22@associates.sibmpune.edu.in	TechStrive Pvt. Ltd.	8	0.000	0.000	373	67.0	
BANG	KARTIKA	kartika.bang.mba22@associates.sibmpune.edu.in	TechStrive Pvt. Ltd.	8	0.000	0.000	289	67.0	
THAKUR	KARTIK	kartik.thakur.mba22@associates.sibmpune.edu.in	TechStrive Pvt. Ltd.	8	0.000	0.000	163	67.0	
KAMATH	KARTHIK	karthik.kamath.mba22@associates.sibmpune.edu.in	TechStrive Pvt. Ltd.	8	0.000	0.000	65	67.0	
RUCHI	KHANT	khant.ruchi.mba22@associates.sibmpune.edu.in	TechStrive Pvt. Ltd.	8	0.000	0.000	62	67.0	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
WaveFront	8	159.826	781.619	2,516	89	100.0	A
Quantum Tech Corporation	8	157.698	617.222	3,817	88	99.8	A
Compify Solutions	8	54.306	174.823	984	74	93.4	A
Subnet	8	50.538	112.373	5,187	73	92.2	A
Opium Tech	8	15.852	58.662	3,846	56	84.3	B
Zetabyte Infotech	8	0.014	0.035	1,447	16	71.0	C-
TechStrive Pvt. Ltd.	8	0.000	0.000	1,347	13	67.0	D

Picture 5 : Simulation Performance Window of Universe D of the instructor

Simulation Performance

Simulation Performance	Simulation Performance Documents	How-to Video

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:

Automated grading

Grading difficulty Difficult ▾

Performance by Players

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕	Automati Calcul G
KUSHWAHA	PRIYA	priya.kushwaha.mba22@associates.sibmpune.edu.in	AcePro Computers	8	73.697	596.405	1,203	99.5	
PADHI	PRATIK	pratik.padhi.mba22@associates.sibmpune.edu.in	AcePro Computers	8	73.697	596.405	484	99.5	
SINGH	PRASHAST	prashast.singh.mba22@associates.sibmpune.edu.in	AcePro Computers	8	73.697	596.405	202	99.5	
GUPTA	PRASHANSA	prashansa.gupta.mba22@associates.sibmpune.edu.in	AcePro Computers	8	73.697	596.405	62	99.5	
YADAV	PUNAHJEET	punahjeet.yadav.mba22@associates.sibmpune.edu.in	AcePro Computers	8	73.697	596.405	34	99.5	
DHOOT	PULKIT	pulkit.dhoot.mba22@associates.sibmpune.edu.in	AcePro Computers	8	73.697	596.405	7	99.5	
SHARMA	SADIKSHA	sadiksha.sharma.mba22@associates.sibmpune.edu.in	Jarvis Solutions	8	18.113	15.599	492	89.5	
SAXENA	SAARTHAK	saarthak.saxena.mba22@associates.sibmpune.edu.in	Jarvis Solutions	8	18.113	15.599	470	89.5	
PANDYA	RUSHIT	rushit.pandya.mba22@associates.sibmpune.edu.in	Jarvis Solutions	8	18.113	15.599	346	89.5	
ALVARES	RYAN	ryan.alvares.mba22@associates.sibmpune.edu.in	Jarvis Solutions	8	18.113	15.599	56	89.5	
AGRAWAL	ROHIT	rohit.agrawal.mba22@associates.sibmpune.edu.in	Jarvis Solutions	8	18.113	15.599	45	89.5	
SAHA	ROHAN	rohan.saha.mba22@associates.sibmpune.edu.in	Jarvis Solutions	8	18.113	15.599	38	89.5	
MAHESWARI	RAGINI	ragini.maheswari.mba22@associates.sibmpune.edu.in	Techware Inc.	8	15.693	18.022	743	88.1	
MAGNANI	RAHUL	rahul.magnani.mba22@associates.sibmpune.edu.in	Techware Inc.	8	15.693	18.022	651	88.1	
KADAM	RAJVARDHAN	rajvardhan.kadam.mba22@associates.sibmpune.edu.in	Techware Inc.	8	15.693	18.022	480	88.1	
PREETAM	R	rvijay.preetam.mba22@associates.sibmpune.edu.in	Techware Inc.	8	15.693	18.022	132	88.1	
SHANTILAL	PUROHIT	jaykumar.purohit.mba22@associates.sibmpune.edu.in	Techware Inc.	8	15.693	18.022	118	88.1	
TALNIKAR	RAJEEV	rajeev.talnikar.mba22@associates.sibmpune.edu.in	Techware Inc.	8	15.693	18.022	5	88.1	
GARG	SAKSHAM	saksham.garg.mba22@associates.sibmpune.edu.in	High Tech	8	15.640	74.545	1,830	88.1	
GAMARE	SAMIKSHA	samiksha.gamare.mba22@associates.sibmpune.edu.in	High Tech	8	15.640	74.545	955	88.1	
DUTTA	SAMUJJAL	samujjal.dutta.mba22@associates.sibmpune.edu.in	High Tech	8	15.640	74.545	536	88.1	
KRISHNA	VAMSHI	salem.krishna.mba22@associates.sibmpune.edu.in	High Tech	8	15.640	74.545	334	88.1	
SINGH	SAMARTH	samarth.singh.mba22@associates.sibmpune.edu.in	High Tech	8	15.640	74.545	145	88.1	
SOMANI	SAMIKSHA	samiksha.somani.mba22@associates.sibmpune.edu.in	High Tech	8	15.640	74.545	101	88.1	
KAPOOR	PRAKHAR	prakhar.kapoor.mba22@associates.sibmpune.edu.in	Sinres	8	0.561	0.595	468	76.1	
PRAVIN	PORWAL	moksh.porwal.mba22@associates.sibmpune.edu.in	Sinres	8	0.561	0.595	292	76.1	
DESHPANDE	PRAJWAL	prajwal.deshpande.mba22@associates.sibmpune.edu.in	Sinres	8	0.561	0.595	279	76.1	
SINGH	PRAKHAR	prakhar.singh.mba22@associates.sibmpune.edu.in	Sinres	8	0.561	0.595	241	76.1	
INGLE	PRANALI	pranali.ingle.mba22@associates.sibmpune.edu.in	Sinres	8	0.561	0.595	142	76.1	
S NAYAK	POOJITHA	poojitha.snayak.mba22@associates.sibmpune.edu.in	Sinres	8	0.561	0.595	89	76.1	
TONPAY	PANKAJ	pankaj.tonpay.mba22@associates.sibmpune.edu.in	Illumo Systems	8	0.187	0.531	470	74.9	

Last Name ⬦	First Name ⬦	Email ⬦	Company ⬦	Results for Quarter ⬦	Cumulative Balanced Scorecard ⬦	Balanced Scorecard ⬦	Total Adjusted Time Spent [min] ⬦	Automatically Calculated Score ⬦	Automati Calcul G
VIGNESH	PADMANABHAN	padmanabhan.vignesh.mba22@associates.sibmpune.edu.in	Illumo Systems	8	0.187	0.531	445	74.9	
TODIMALA	PHANINDER	phaninder.todimala.mba22@associates.sibmpune.edu.in	Illumo Systems	8	0.187	0.531	118	74.9	
PARESHBHAI	PATEL	siddharth.patel.mba22@associates.sibmpune.edu.in	Illumo Systems	8	0.187	0.531	76	74.9	
AGRAWAL	PANKAJ	pankaj.agrawal.mba22@associates.sibmpune.edu.in	Illumo Systems	8	0.187	0.531	67	74.9	
AKSHITA	P	psreelaxmi.akshita.mba22@associates.sibmpune.edu.in	Illumo Systems	8	0.187	0.531	35	74.9	
AGRAWAL	RAJVI	rajvi.agrawal.mba22@associates.sibmpune.edu.in	Aquila	8	0.000	0.000	179	74.3	
TIKOO	RISHABH	rishabh.tikoo.mba22@associates.sibmpune.edu.in	Aquila	8	0.000	0.000	136	74.3	
PRASAD	RATAN	ratan.prasad.mba22@associates.sibmpune.edu.in	Aquila	8	0.000	0.000	80	74.3	
S	RAKSHITH	rakshith.s.mba22@associates.sibmpune.edu.in	Aquila	8	0.000	0.000	53	74.3	
TODI	RITESH	ritesh.todi.mba22@associates.sibmpune.edu.in	Aquila	8	0.000	0.000	0	74.3	
BAWEJA	ROHAN	rohan.baweja.mba22@associates.sibmpune.edu.in	Aquila	8	0.000	0.000	0	74.3	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
AcePro Computers	8	73.697	596.405	1,991	79	99.5	A
Jarvis Solutions	8	18.113	15.599	1,448	58	89.5	B+
Techware Inc.	8	15.693	18.022	2,130	56	88.1	B+
High Tech	8	15.640	74.545	3,902	56	88.1	B+
Sinres	8	0.561	0.595	1,512	27	76.1	C
Illumo Systems	8	0.187	0.531	1,211	22	74.9	C
Aquila	8	0.000	0.000	448	13	74.3	C

Picture 6: Simulation Performance Window of Universe E of the instructor

Simulation Performance

| Simulation Performance | Simulation Performance Documents | How-to Video |

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file: Automated grading

Grading difficulty   Difficult ⌄

Performance by Players

Last Name ⌖	First Name ⌖	Email ⌖	Company ⌖	Results for Quarter ⌖	Cumulative Balanced Scorecard ⌖	Balanced Scorecard ⌖	Total Adjusted Time Spent [min] ⌖	Automatically Calculated Score ⌖	Automatic Calcula Gr
MANDAL	SAYANTAN	sayantan.mandal.mba22@associates.sibmpune.edu.in	6s Digital Solutions	8	1,244.008	5,135.348	504	100.0	
KESWANI	SAURABH	saurabh.keswani.mba22@associates.sibmpune.edu.in	6s Digital Solutions	8	1,244.008	5,135.348	145	100.0	
PURANIK	SHANTANU	shantanu.puranik.mba22@associates.sibmpune.edu.in	6s Digital Solutions	8	1,244.008	5,135.348	104	100.0	
JAIN	SHIKHAR	shikhar.jain.mba22@associates.sibmpune.edu.in	6s Digital Solutions	8	1,244.008	5,135.348	74	100.0	
ANAND	SATHVIK	sathvik.anand.mba22@associates.sibmpune.edu.in	6s Digital Solutions	8	1,244.008	5,135.348	46	100.0	
PRAKASH A	SARATH	sarath.a.mba22@associates.sibmpune.edu.in	6s Digital Solutions	8	1,244.008	5,135.348	29	100.0	
NAVIN	SINGH	raghunandan.singh.mba22@associates.sibmpune.edu.in	5 StarS	8	131.966	311.781	787	96.0	
AGRAWAL	SNEHA	sneha.agrawal.mba22@associates.sibmpune.edu.in	5 StarS	8	131.966	311.781	239	96.0	
SIKARIA	SNEHA	sneha.sikaria.mba22@associates.sibmpune.edu.in	5 StarS	8	131.966	311.781	130	96.0	
KUMAR	SJ	sjpavan.kumar.mba22@associates.sibmpune.edu.in	5 StarS	8	131.966	311.781	124	96.0	
DAS	SNEHA	sneha.das.mba22@associates.sibmpune.edu.in	5 StarS	8	131.966	311.781	82	96.0	
KARNA	SNEHA	sneha.karna.mba22@associates.sibmpune.edu.in	5 StarS	8	131.966	311.781	54	96.0	
S. G.	SURAJ	suraj.simhasg.mba22@associates.sibmpune.edu.in	SPYDER	8	106.483	530.232	1,365	93.4	
PANDA	SUBHASISH	subhasish.panda.mba22@associates.sibmpune.edu.in	SPYDER	8	106.483	530.232	1,019	93.4	
HOWLADER	SUNANDA	sunanda.howlader.mba22@associates.sibmpune.edu.in	SPYDER	8	106.483	530.232	163	93.4	
GUPTA	SUMAN	suman.gupta.mba22@associates.sibmpune.edu.in	SPYDER	8	106.483	530.232	31	93.4	
SINGHA	SUHANI	suhani.singha.mba22@associates.sibmpune.edu.in	SPYDER	8	106.483	530.232	21	93.4	
N	SUNAINA	sunaina.bn.mba22@associates.sibmpune.edu.in	SPYDER	8	106.483	530.232	10	93.4	
DAS	SOHAM	soham.das.mba22@associates.sibmpune.edu.in	The Six Sticks	8	19.662	70.396	1,790	83.1	
ROY	SOUPARNO	souparno.roy.mba22@associates.sibmpune.edu.in	The Six Sticks	8	19.662	70.396	1,057	83.1	
PURKAYASTHA	SOUVIK	souvik.purkayastha.mba22@associates.sibmpune.edu.in	The Six Sticks	8	19.662	70.396	1,022	83.1	
SEHNAZ	SONALI	sonali.sehnaz.mba22@associates.sibmpune.edu.in	The Six Sticks	8	19.662	70.396	155	83.1	
KUMAR	SOUMYA	soumya.kumar.mba22@associates.sibmpune.edu.in	The Six Sticks	8	19.662	70.396	84	83.1	
SINGH	SONAL	sonal.singh.mba22@associates.sibmpune.edu.in	The Six Sticks	8	19.662	70.396	55	83.1	
SHEDBAL	SHRIKRISHNA	shrikrishna.shedbal.mba22@associates.sibmpune.edu.in	Technibond	8	15.334	7.721	3,600	80.7	
GUPTA	SHREYA	shreya.gupta.mba22@associates.sibmpune.edu.in	Technibond	8	15.334	7.721	263	80.7	
DAGA	SHREE	shree.daga.mba22@associates.sibmpune.edu.in	Technibond	8	15.334	7.721	18	80.7	
AGARWAL	SHREEYA	shreeya.agarwal.mba22@associates.sibmpune.edu.in	Technibond	8	15.334	7.721	0	80.7	
VERMA	SHRESTHA	shrestha.verma.mba22@associates.sibmpune.edu.in	Technibond	8	15.334	7.721	0	80.7	
NAYAK	SHREYANSH	shreyansh.nayak.mba22@associates.sibmpune.edu.in	Technibond	8	15.334	7.721	0	80.7	
AGRAWAL	SIDDHANT	siddhant.agrawal.mba22@associates.sibmpune.edu.in	Pascal Inc	8	0.073	0.007	647	67.7	
TYAGI	SHUBHAM	shubham.tyagi.mba22@associates.sibmpune.edu.in	Pascal Inc	8	0.073	0.007	276	67.7	
KHAITAN	SHUBHAM	shubham.khaitan.mba22@associates.sibmpune.edu.in	Pascal Inc	8	0.073	0.007	202	67.7	
SINGH	SIDHI	sidhi.singh.mba22@associates.sibmpune.edu.in	Pascal Inc	8	0.073	0.007	188	67.7	

Last Name ⇅	First Name ⇅	Email ⇅	Company ⇅	Results for Quarter ⇅	Cumulative Balanced Scorecard ⇅	Balanced Scorecard ⇅	Total Adjusted Time Spent [min] ⇅	Automatically Calculated Score ⇅	Automatic Calcula Gr
NAGPAL	SHUBHAM	shubham.nagpal.mba22@associates.sibmpune.edu.in	Pascal Inc	8	0.073	0.007	154	67.7	
VERMA	SHUBHAM	shubham.verma.mba22@associates.sibmpune.edu.in	Pascal Inc	8	0.073	0.007	4	67.7	
VAGHELA	SHRADDHA	shraddha.vaghela.mba22@associates.sibmpune.edu.in	Quantum Computers	8	0.000	0.000	1,025	63.5	
SHARMA	SHIVANK	shivank.sharma.mba22@associates.sibmpune.edu.in	Quantum Computers	8	0.000	0.000	526	63.5	
KUMBHARE	SHIVANI	shivani.kumbhare.mba22@associates.sibmpune.edu.in	Quantum Computers	8	0.000	0.000	511	63.5	
MADHOGARHIA	SHIVAM	shivam.madhogarhia.mba22@associates.sibmpune.edu.in	Quantum Computers	8	0.000	0.000	396	63.5	
SHYAM	SHINDE	rutuja.shinde.mba22@associates.sibmpune.edu.in	Quantum Computers	8	0.000	0.000	307	63.5	
THANI	SHRADHA	shradha.thani.mba22@associates.sibmpune.edu.in	Quantum Computers	8	0.000	0.000	208	63.5	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
6s Digital Solutions	8	1,244.008	5,135.348	901	99	100.0	A
5 StarS	8	131.966	311.781	1,417	86	96.0	A
SPYDER	8	106.483	530.232	2,609	84	93.4	A
The Six Sticks	8	19.662	70.396	4,164	60	83.1	B
Technibond	8	15.334	7.721	3,882	55	80.7	B-
Pascal Inc	8	0.073	0.007	1,471	19	67.7	D
Quantum Computers	8	0.000	0.000	2,972	13	63.5	D

Picture 7: Simulation Performance Window of Universe F of the instructor

Simulation Performance

Simulation Performance	Simulation Performance Documents	How-to Video

The following tables detail the performance (cumulative balanced scorecard - CBS) and contribution (time spent) of each team and player. When the last quarter has processed, the tables will also display the percentile of each team's CBS in the distribution of previously played games and an auto-calculated score which can be manually adjusted by the instructor. Note that three levels of grading are available: easy, moderate and difficult.

For more information on the calculation of the auto-calculated grade, please review the following file:
📄 Automated grading

Grading difficulty [Difficult ⌄]

Performance by Players

Last Name ⇕	First Name ⇕	Email ⇕	Company ⇕	Results for Quarter ⇕	Cumulative Balanced Scorecard ⇕	Balanced Scorecard ⇕	Total Adjusted Time Spent [min] ⇕	Automatically Calculated Score ⇕	Automati Calcu G
UPADHYAY	SWAPNIL JAI	swapnil.upadhyay.mba22@associates.sibmpune.edu.in	Phoenix Microsystems	8	84.351	422.341	2,424	100.0	
Bhagwat	Ameya	ameya.bhagwat.mba22@associates.sibmpune.edu.in	Phoenix Microsystems	8	84.351	422.341	1,314	100.0	
KAUL	SUMIRAN	sumiran.kaul.mba22@associates.sibmpune.edu.in	Phoenix Microsystems	8	84.351	422.341	1,114	100.0	
BHATTACHARYYA	ROOP	roop.bhattacharyya.mba22@associates.sibmpune.edu.in	Phoenix Microsystems	8	84.351	422.341	92	100.0	
V. SAWIAN	Z	zshayne.vsawian.mba22@associates.sibmpune.edu.in	Phoenix Microsystems	8	84.351	422.341	83	100.0	
RATHI	SHIWANGI	shiwangi.rathi.mba22@associates.sibmpune.edu.in	Phoenix Microsystems	8	84.351	422.341	58	100.0	
PRAKASH	YADAV	pranil.yadav.mba22@associates.sibmpune.edu.in	FuTech	8	13.388	62.126	1,893	88.9	
DAS	YOGESH	yogesh.das.mba22@associates.sibmpune.edu.in	FuTech	8	13.388	62.126	1,673	88.9	
MATHUR	YAMINI	yamini.mathur.mba22@associates.sibmpune.edu.in	FuTech	8	13.388	62.126	731	88.9	
AGARWAL	YASH	yash.agarwal.mba22@associates.sibmpune.edu.in	FuTech	8	13.388	62.126	331	88.9	
KOTECHA	YASH	yash.kotecha.mba22@associates.sibmpune.edu.in	FuTech	8	13.388	62.126	168	88.9	
KESWANI	YASH	yash.keswani.mba22@associates.sibmpune.edu.in	FuTech	8	13.388	62.126	63	88.9	
MUDDU	TUSHAR	tushar.muddu.mba22@associates.sibmpune.edu.in	4T2V	8	10.126	8.074	1,929	86.8	
GOWTHAMI	V	v.gowthami.mba22@associates.sibmpune.edu.in	4T2V	8	10.126	8.074	401	86.8	
UPADHYAY	TUSHAR	tushar.upadhyay.mba22@associates.sibmpune.edu.in	4T2V	8	10.126	8.074	307	86.8	
CHANDEL	VAIBHAV	vaibhav.chandel.mba22@associates.sibmpune.edu.in	4T2V	8	10.126	8.074	302	86.8	
VERMA	TEJAS	tejas.verma.mba22@associates.sibmpune.edu.in	4T2V	8	10.126	8.074	135	86.8	
KOLI	TARUN	tarun.koli.mba22@associates.sibmpune.edu.in	4T2V	8	10.126	8.074	78	86.8	
Gupta	Ratnesh	ratnesh.gupta.mba22@associates.sibmpune.edu.in	StarLink Microsystems	8	6.605	35.098	764	84.3	
Jain	Nishant	nishant.jain.mba22@associates.sibmpune.edu.in	StarLink Microsystems	8	6.605	35.098	341	84.3	
NEUPANE	PRATIK	pratik.neupane.mba22@associates.sibmpune.edu.in	StarLink Microsystems	8	6.605	35.098	98	84.3	
AGRAWAL	VANSHITA	vanshita.agrawal.mba22@associates.sibmpune.edu.in	StarLink Microsystems	8	6.605	35.098	20	84.3	
Bhatt	Bhavya	bhavya.bhatt.mba22@associates.sibmpune.edu.in	StarLink Microsystems	8	6.605	35.098	19	84.3	
THAKUR	MANISHA	manisha.thakur.mba22@associates.sibmpune.edu.in	StarLink Microsystems	8	6.605	35.098	0	84.3	
KARMAKAR	TANUJ	tanuj.karmakar.mba22@associates.sibmpune.edu.in	Global Computing Machines	8	4.638	11.250	1,015	81.7	
SHAH	TANAY	tanay.shah.mba22@associates.sibmpune.edu.in	Global Computing Machines	8	4.638	11.250	592	81.7	
PATIL	SWAROOP	swaroop.patil.mba22@associates.sibmpune.edu.in	Global Computing Machines	8	4.638	11.250	342	81.7	
JAIN	TANISHA	tanisha.jain.mba22@associates.sibmpune.edu.in	Global Computing Machines	8	4.638	11.250	25	81.7	
SNIGDHA	SWATI	swati.snigdha.mba22@associates.sibmpune.edu.in	Global Computing Machines	8	4.638	11.250	0	81.7	

Last Name ⬦	First Name ⬦	Email ⬦	Company ⬦	Results for Quarter ⬦	Cumulative Balanced Scorecard ⬦	Balanced Scorecard ⬦	Total Adjusted Time Spent [min] ⬦	Automatically Calculated Score ⬦	Automati Calcu C
TODI	TANUSHREE	tanushree.todi.mba22@associates.sibmpune.edu.in	Global Computing Machines	8	4.638	11.250	0	81.7	
BISHT	VISHAL	vishal.bisht.mba22@associates.sibmpune.edu.in	Fortem Computers	8	3.403	1.996	714	79.5	
MUKHERJEE	WRIJU	wriju.mukherjee.mba22@associates.sibmpune.edu.in	Fortem Computers	8	3.403	1.996	304	79.5	
YEDDU	VIKAS	vikas.yeddu.mba22@associates.sibmpune.edu.in	Fortem Computers	8	3.403	1.996	122	79.5	
VAIDYWAN	VISHAKHA	vishakha.vaidywan.mba22@associates.sibmpune.edu.in	Fortem Computers	8	3.403	1.996	36	79.5	
ASERI	WAEL	wael.aseri.mba22@associates.sibmpune.edu.in	Fortem Computers	8	3.403	1.996	21	79.5	
JAIN	VIPLOV	viplov.jain.mba22@associates.sibmpune.edu.in	Fortem Computers	8	3.403	1.996	3	79.5	
AWASTHI	VEDANT	vedant.awasthi.mba22@associates.sibmpune.edu.in	WE-Tech	8	1.345	2.945	851	75.1	
JHAWAR	VEDIKA	vedika.jhawar.mba22@associates.sibmpune.edu.in	WE-Tech	8	1.345	2.945	453	75.1	
SRIVASTAVA	VAIBHAV	vaibhav.srivastava.mba22@associates.sibmpune.edu.in	WE-Tech	8	1.345	2.945	265	75.1	
VENUPREA	VENUPREA	venuprea.mba22@associates.sibmpune.edu.in	WE-Tech	8	1.345	2.945	235	75.1	
SINGH	VIDEH	videh.singh.mba22@associates.sibmpune.edu.in	WE-Tech	8	1.345	2.945	15	75.1	
AGARWAL	VANSHIKA	vanshika.agarwal.mba22@associates.sibmpune.edu.in	WE-Tech	8	1.345	2.945	4	75.1	

Performance by Teams

Company	Results for Quarter	Cumulative Balanced Scorecard	Balanced Scorecard	Total Adjusted Time Spent [min]	Percentile	Automatically Calculated Score	Automatically Calculated Grade
Phoenix Microsystems	8	84.351	422.341	5,084	80	100.0	A
FuTech	8	13.388	62.126	4,861	54	88.9	B+
4T2V	8	10.126	8.074	3,152	51	86.8	B
StarLink Microsystems	8	6.605	35.098	1,243	46	84.3	B
Global Computing Machines	8	4.638	11.250	1,974	42	81.7	B-
Fortem Computers	8	3.403	1.996	1,200	40	79.5	C+
WE-Tech	8	1.345	2.945	1,822	32	75.1	C

Case-based Pedagogy

Case Requisition form of the instructor

Sold To (if different from Bill To)

Name	Dr. R Raman
Institution	SIBM PUNE
Phone	020 28116003
Email	director@sibmpune.edu.in

Bill To

Purchase Order Number	
HBSP Account Number (if available)	
Name	Dr. R Raman
Title	Director
Department	Academic
Phone	020 39116003/6000
Email	director@sibmpune.edu.in
Address 1	Symbiosis Knowledge Village, Lavale
Address 2	Tal. Mulshi
City	Pune
State/Province	Maharashtra
Zip (if US or Canada)	412115
Country	India

<mark>Usage Information</mark>

Program/Course Name	MBA
Course Level (Undergrad, Grad, MBA, Exec Ed, etc.)	MBA
Instructor/Speaker(s)	Dr. Sonal Shree
Start Date for Materials Availability (mm/dd/yyyy)	07.15.2021
End Date for Materials Availability (mm/dd/yyyy)	05.30.2022
Enrollment Number/Number of Participants	50

Product Number	Product Title	Author(s)
KS1338-PDF-ENG	Leading with Empathy: Tarana Burke and the Making of the Me Too Movement	Robert Wilkinson, Anjani Datla
R0401H-PDF-ENG	What Makes a Leader?	Daniel Goleman
R0209B-PDF-ENG	Crucibles of Leadership	Warren G. Bennis, Robert J. Thomas
821014-PDF-ENG	Zoom Video Communications: Eric Yuan's Leadership During COVID-19	Scott Duke Kominers, Christopher Stanton, Andy Wu, George Gonzalez
R2006L-PDF-ENG	Be a Better Ally	Tsedale M Melaku, Angie Beeman, David G Smith, W Brad Johnson
419045-PDF-ENG	Developing Yourself as a Leader: A Framework for Millennial High Potentials & Emerging Leaders	Ethan S. Bernstein, Kirstin Lynde
R1501C-PDF-ENG	The Authenticity Paradox	Herminia Ibarra
W20864-PDF-ENG	Juhi Warrier: Driving the Diversity Agenda at Revital Pharma Inc.	Romina Mathew, Rajita Singh, Anjali Bhole Desai, Sudhanshu Bhatt
717420-PDF-ENG	Truly Human Leadership at Barry-Wehmiller	Dylan Minor, Jan W. Rivkin
R2001F-PDF-ENG	The Transformer CLO	Abbie Lundberg, George Westerman

R2004B-PDF-ENG	Emerging from the Crisis	J. Peter Scoblic, Adi Ignatius, David Kessler
820104-PDF-ENG	Unilever's Response to the Future of Work	William R. Kerr, Emilie Billaud, Mette Fuglsang Hjortshoej
820017-PDF-ENG	AT&T, Retraining, and the Workforce of Tomorrow	William R. Kerr, Joseph B. Fuller, Carl Kreitzberg
W21010-PDF-ENG	Isaac Park: A Crucible of Leadership	Gerard Seijts
H05VJ8-PDF-ENG	Is VR the Future of Corporate Training?	Jeremy Bailenson
H04T3R-PDF-ENG	Making Learning a Part of Everyday Work	Josh Bersin, Marc Zao Sanders

ICT (Information and communication technology)

Excel is a powerful tool widely used in International Finance Management due to its versatility, user-friendly interface, and robust analytical capabilities. This experiential assignment will demonstrate how Excel is utilised to manage and analyse various aspects of international finance, including currency exchange rates, risk assessment, financial forecasting, and investment analysis.

Assignment (approx 1500 words)
Select a country and prepare a report on its last 5 years export/import scenario & trend, BOP, tariff/non-tariff barriers, Major trading partners, IMF Liaisons. Prepare a draft prediction for the next 2 years
Deadline 11th October

Experiential Learning (approx 1500 words)
For the same country prepare a project on the FDI and FII - inbound and outbound and its impact on capital and money markets, employment, domestic competition and GDP. Comment on the last 5 years trend and interpolate the impact for the next 2 years.
Deadline 18th October
Ensure that plagiarism is below 10% and make the submission on MS-Team Assignment

Note
Note

The students may work solo or in groups not exceeding 2 students per group.
Students can use graphs/secondary data tables. Quoting the source of data is mandatory as well as the source of other information must be cited/referred to. The last page must include the individual contributions of students if in a group.

Economies (each per student): US, Mexico, Canada, Brazil, South Africa, UK, Germany, France, Japan, China, South Korea, Singapore, Belgium, Saudi Arabia, Iran, UAE, Italy, Russia, Australia, New Zealand, Switzerland, Malaysia, Kenya, Israel, Chile, Philippines, Indonesia, Vietnam, Belgium, Spain, Portugal, Ukraine, Pakistan, Argentina, Sweden, Norway, Egypt, Denmark (or any other with approval - exclude INDIA)

Use standard data sources like - Official Govt/Stock market/Regulator websites, CMIE prowess, Bloomberg.

Class-representative is requested to ensure the above allocation with no duplication

Picture 8: Sample of the Excel Sheet given for calculation to draft the report