

# ANNUAL REPORT

THE CORPORATE INTERFACE TEAM



Presenting the events and initiatives of  
the Corporate Interface Team

YEAR

2020-2021

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Annual Report 2020-21



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# Symbiosis Institute of Business Management, Pune

## Overview

Symbiosis Institute of Business Management, Pune (SIBM Pune), a leading business school of the country, has a rich legacy of 43 years. Established in 1978, it is recognized globally for its excellence in academics, intercultural solidarity, and its valuable contributions to the industry, society, and students.

SIBM Pune is a student-driven institute, where students strive to go forth beyond academics and learn through challenging and thought-provoking situations. The college hosts a number of events where students receive the opportunity to interact and learn from industry stalwarts. In addition to this, SIBM Pune's illustrious alumni, all of whom are connected to their alma mater, aid its success. The world-class infrastructure of SIBM Pune at the hilltop in Lavale provides a holistic environment for all-round learning and development.



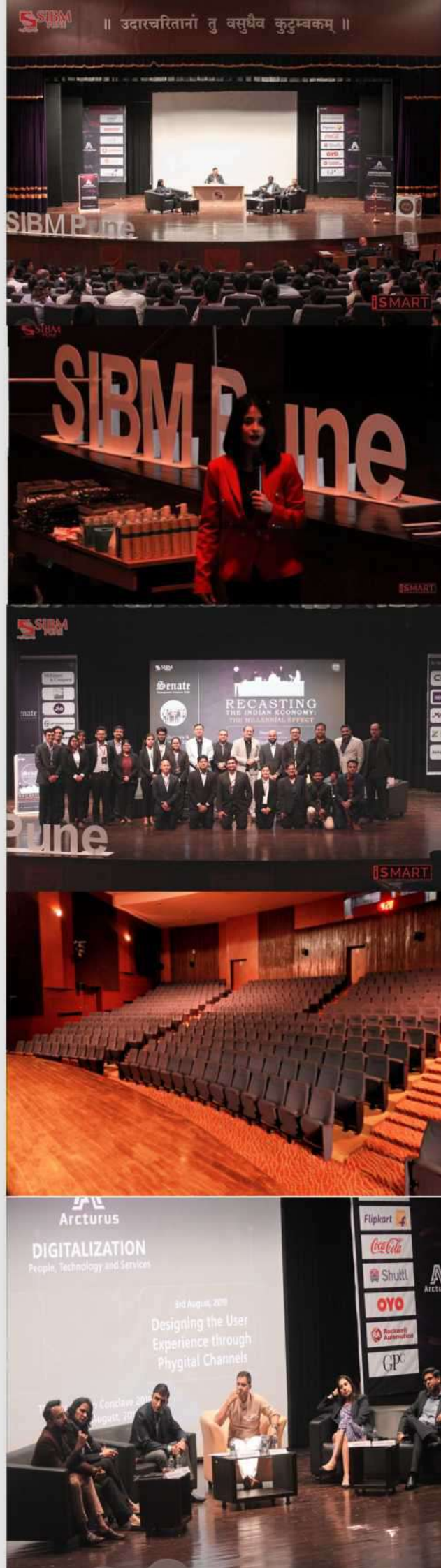


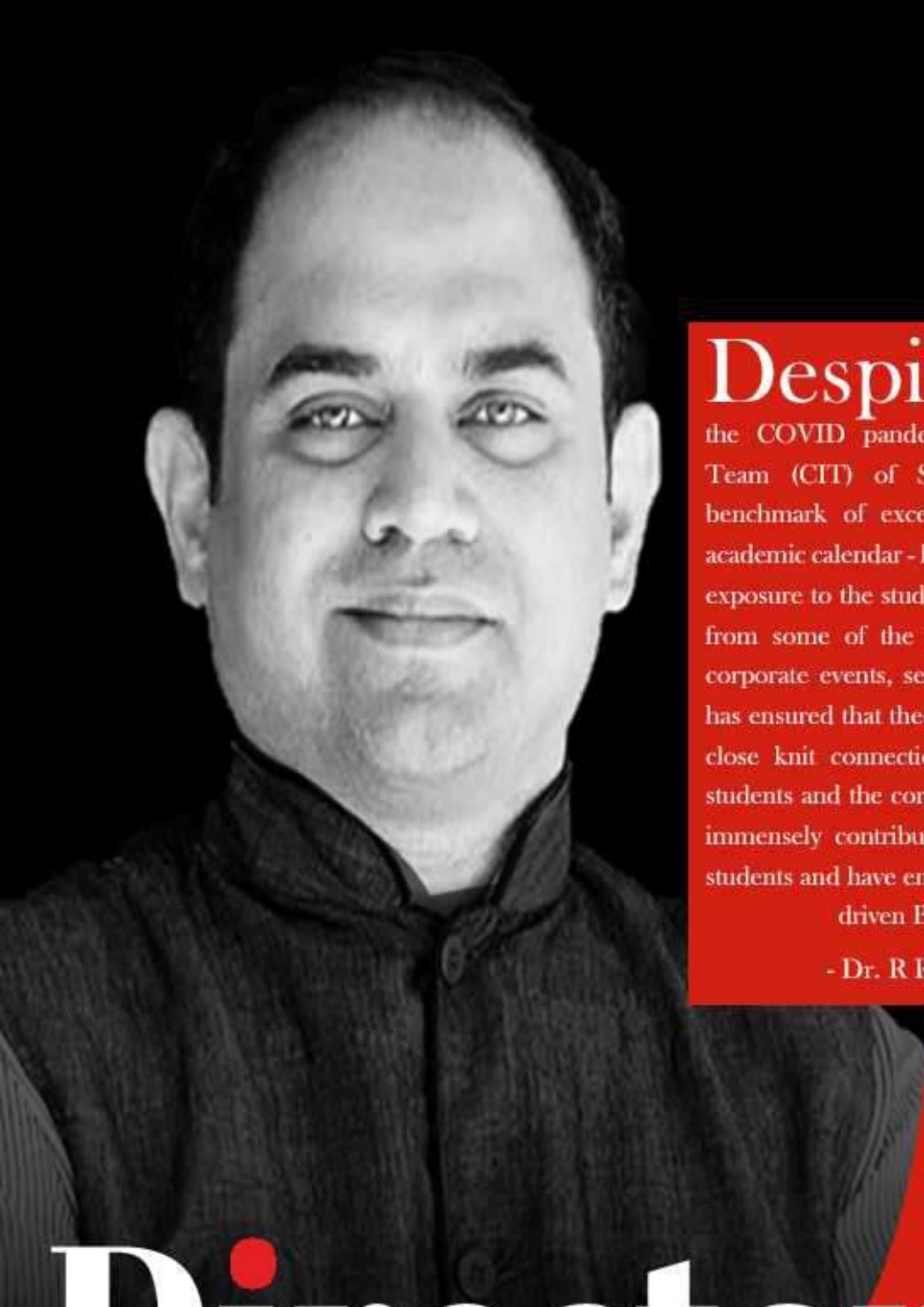
# Corporate Interface Team

## Overview

The Corporate Interface Team, a student run initiative, is the face of SIBM Pune in the corporate world. The team has always tried to build, sustain and enhance this institute's relationship with the Indian corporate world and build on the brand 'SIBM Pune' in the industry. The fundamental goal of the team is to conceptualize, develop and execute events which supplement the institute's pedagogy through guest lectures, symposiums, seminars, etc.

CIT aims to augment students' understanding of academic concepts by providing them an industry perspective through interactions with industry professionals. Through its series of events in the academic year 2020-21, the team provided a practical perspective on various domains of management & business to students and tried to ensure that students were kept abreast with the latest management trends and changes in the industry.





**Despite** the challenges posed by the COVID pandemic, the Corporate Interface Team (CIT) of SIBM Pune has set a high benchmark of excellence. CIT - throughout the academic calendar - has brought invaluable corporate exposure to the students by hosting business leaders from some of the biggest brands. Through their corporate events, seminars and lecture series, CIT has ensured that theory is connected to practice and close knit connection is maintained between the students and the corporate. CIT of SIBM Pune has immensely contributed in adding value to all the students and have ensured that the "legacy of student driven B-School" continues!

- Dr. R Raman, Director - SIBM Pune

# Director's Message



I am delighted that in this unprecedented year, we have had the privilege of engaging with many eminent organisations through the series of events conducted. Our students got an opportunity of hands-on learning from the experience of industry stalwarts, which is critical for the development of every business graduate. Another new initiative we launched - selected industry veterans are getting gradually 'embedded' into subject teaching. Going forward, we plan to increase our corporate focus especially with those that have made a difference and hold events that marry best practice with tried and tested theory.

- Prof. Sandeep Bhattacharya, Head - Corporate Relations, SIBM Pune

# Corporate Head's Message





CORPORATES HOSTED



**42** NUMBER OF  
COMPANIES HOSTED

NUMBER OF  
CXO SPEAKERS INVITED **25**

**32** HRS OF  
SPEAKER SESSIONS

NUMBER OF  
IMPERIO SESSIONS **13**

**3** NUMBER OF  
FORTUNE 500 COMPANIES

NUMBER OF NEW  
INITIATIVES LAUNCHED **4**







## LEARN FROM HOME LIVE WEBINAR SERIES

A webinar series ensuring continuity in the learnings of the students despite the coronavirus pandemic.

6<sup>th</sup>

11<sup>th</sup>

13<sup>th</sup>

14<sup>th</sup>

APR

## Learn From Home Live Webinar Series



JUL

12<sup>th</sup>

18<sup>th</sup>

19<sup>th</sup>

25<sup>th</sup>

26<sup>th</sup>

29<sup>th</sup>

## IMPERIO GUEST LECTURE SERIES

A series of guest lectures on diverse themes to dissect the evolving business landscape.

## IMPERIO GUEST LECTURE SERIES

Continuing with Imperio sessions to ensure continual corporate engagements.

2<sup>nd</sup>

9<sup>th</sup>

20<sup>th</sup>

22<sup>nd</sup>

AUG



19<sup>th</sup>

CREATING EXCELLENCE  
In Imperio 12.0, Mr. Aditya Bhat, Head - Jio Creative Labs, brought into spotlight the changing face of Media & Entertainment industry.

SEP

# ARCTURUS

## THE LEADERSHIP CONCLAVE

The flagship leadership conclave bringing together industry leaders to get their invaluable insights on the issues of global importance.

25<sup>th</sup>

OCT



# Arcturus



CREATING EXCELLENCE

NOV

27<sup>th</sup>

# IMPERIO

## GUEST LECTURE SERIES

In Imperio 13.0, Mr. Naveen Munjal, MD - Hero Electric Vehicles Pvt. Ltd., highlighted on the need for innovation during these dynamic times.

# HR CONCLAVE 4.0

## GUEST LECTURE SERIES

5<sup>th</sup>

6<sup>th</sup>

DEC



# CONCLAVE 4.0

# SIBM PUNE

An annual confluence bringing together HR leaders from coveted organizations across sectors to explore and drive the conversation on the ever-evolving face of human resources.

FEB

25<sup>th</sup>

Episode ONE



# THE CORPORATE COMMENT

## A PODCAST SERIES

3<sup>rd</sup>

Episode TWO



# SENATE

## FLAGSHIP MANAGEMENT CONCLAVE

A platform hosting various thought leaders and pioneers from the industry to discourse on the topics of relevance to the business world and society.

7<sup>th</sup>

MAR

# Senate

Management Conclave 2021



**1****Mr. Shashank Kumar**  
Chief Executive Officer**2****Mr. Nilesh Mahajan**  
Vice President**3****Mr. Sri Charan Lakkaraju**  
Chief Executive Officer**4****Dr. Sanjeev Kumar**  
Director**Learn From Home**  
Live Webinar Series**1****2****3****4**

## **1 Deconstructing Agri Supply Chain: From Farm to Fork**

Mr. Shashank explained at length the core competencies of DeHaat such as alignment through data between farmers and businessmen as well as the framework of aggregation and distribution on a single platform. He discussed the major changes and challenges observed in the agritech sector due to the current pandemic situation and expected change in consumption patterns given the impact on trade and the growing relevance of product traceability.

## **2 Telecom - Enabling Business Continuity from Home**

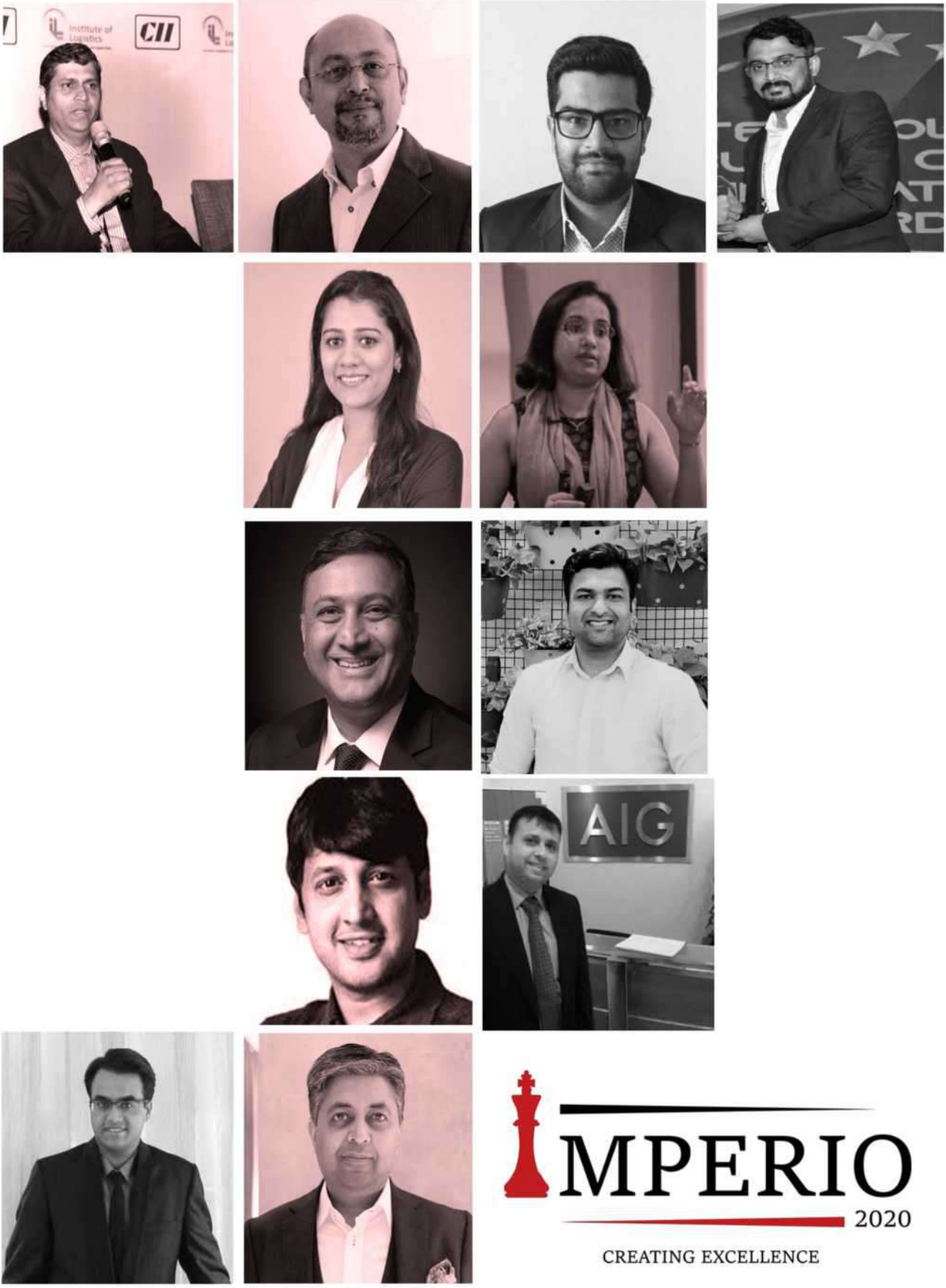
Mr. Mahajan discoursed on potential impacts on the telecom industry, including challenges and resiliency, changes for the customer and the industry itself. He gave an expansive overview of the business landscape and threw light on business sustainability of this sector.

## **3 Uncertainty, The new Mother of Innovation?**

Mr. Lakkaraju discoursed on the key lessons for successful entrepreneurship such as introducing innovative solutions that have a direct impact on the people and the importance of having a quality network of people. He highlighted plausible changes in operations of start-ups in different sectors post the pandemic.

## **4 Investing in Times of Crisis: Risks and Returns**

Dr. Kumar explained about the current financial landscape, the impact of the pandemic situation on the global equity markets, as well as some opportunities and advantages that it presents for the Indian economy. He stressed on the fact that "Cash is King" and how in such times of global volatility, investors must not panic along with the preferred sectors and stocks that investors should look at for investing.



**IMPERIO** 2020  
 CREATING EXCELLENCE

Imperio is a guest lecture series which hosts business leaders from prominent organizations to drive corporate interaction and aid practical learning. The series consists of sessions held on diverse themes across disciplines to broaden the horizon of our aspiring managers. Through Imperio, students get an opportunity to witness the industry stalwarts dissect emerging trends and challenges of the business world through their wealth of experience.



## Disruption today

- Disruption today is making technology available at affordable cost to base of the social/commercial pyramid.
- Example – Mobile revolution in India.
- Current Disruptions happening in Supply Chain Management domain
  1. Supply Chain Digitization
  2. Supply Chain Solutions Will Continue to Move to the Cloud
  3. Omnichannel Supply Chains Become the Norm
  4. Artificial Intelligence (AI) and Machine Learning

### Disrupting the Pyramid

In the past, major waves of growth have been created by innovations that have had an impact only on the bottom of developed markets. Disruptive innovations at the base of the pyramid — home to billions of the aspiring poor — have much greater potential than those that begin and end in developed markets.



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TREY  
research



## IMPERIO 1.0

Date: 12<sup>th</sup> July 2020



Speaker: **Dr. Rahul Altekar**, Director, Digital Supply Chain Solutions  
Topic: **Managing Supply Chain in Disruption using Digital Boardroom**

Dr. Altekar discussed on the current disruptions in supply chain management domain, its impact & the visibility into future supply chain disruptions. He also highlighted how digital boardroom is helping key stakeholders in making intelligent decisions & mitigating risks in global supply chain through AI and ML.



## IMPERIO 2.0

Date: 18<sup>th</sup> July 2020



Speaker: **Ms. Meera Iyer**, Chief Marketing Officer  
Topic: **Businesses going Digital to Combat the Black Swan**

Ms. Meera discoursed on how in the current scenario, digital consumption growth has been off the charts and hence, going digital is more a necessity than a choice for businesses. She shared insights to optimize digital marketing and to manage supply chain in these unprecedented times.





**IMPERIO 3.0** in collaboration with **OpCellece - Operations Club, SIBM Pune**  
Date: 19<sup>th</sup> July 2020



Speaker: **Mr. Devang Kapadia**, Associate Director  
Topic: **Digital Transformation & Technology in Procurement**

Mr. Kapadia emphasized that technology is not the solution to all the problems, but the key is having the right intent to transform and viewing the problem through the lens of people, process & technology. He also highlighted the key components of digital transformation and the sequence to be followed for execution of this transformation.



**IMPERIO 4.0**  
Date: 25<sup>th</sup> July 2020



Speaker: **Mr. Umakanth Nair**, Director  
Topic: **Supply Chain & Operations: Leaning towards Future Skills**

Mr. Nair discussed at length about the contemporary supply chain landscape and also the paradigm shift, evolving trends and challenges in this domain. He highlighted the relevance of value engineering and cost minimization strategies in SCM for organizations to achieve their business objectives.





## IMPERIO 5.0

Date: 26<sup>th</sup> July 2020



WITH YOU ALWAYS

Speaker: **Mr. Najm Bilgrami**, National Head of Financial Lines

Topic: **Cyber Risk in COVID-19 Era & Relevance of Cyber Insurance as Risk Transfer Mechanism**

Mr. Bilgrami shared his industry perspective on the topic "Cyber Risk in COVID-19 Era & Relevance of Cyber Insurance as Risk Transfer Mechanism". He has been instrumental in driving profitability growth, business and new product development in this domain. He explained how with monetisation of data, the need for cyber risk assessment and mitigation has shot up.



## IMPERIO 6.0

Date: 29<sup>th</sup> July 2020



Speaker: **Mr. Venkatesh Seshadri**, Head - Supply Chain Consulting

Topic: **Goods and Services Tax - A Boon or Bane for the Industry**

Mr. Seshadri discussed the details of the Goods and Services Taxation structure, and how GST liabilities affect the supply chain and operations for companies. The session brought good insights on taxation for all budding managers, and inspired them to explore the domain of indirect taxation.





## IMPERIO 7.0

Date: 29<sup>th</sup> July 2020



Speaker: **Mr. Balasubramanya R (Balu)**, Ex - CFO and Board Member  
Topic: **Personal Finance: A Lifecycle Approach**

Mr. Balasubramanya discoursed around deconstructing key investment concepts, setting personal finance goals as well as strategies to achieve those objectives. He discussed about active and passive income generation, human psychology in expense management and criteria for evaluating the performance of asset classes.



## IMPERIO 8.0

Date: 2<sup>ND</sup> August 2020



Speaker: **Ms. Aastha Munjal**, Strategy & Operations Lead  
Topic: **Growth Strategy: Through the Lens of a Consultant**

Through various growth and profitability case studies, Ms. Munjal elucidated the general problem-solving approach. She also discussed strategic management concepts, cost reduction strategies, reverse auctioning as well as hypothesis-based testing as tools to effectively manage business challenges.







## IMPERIO 9.0

Date: 9<sup>th</sup> August 2020



Speaker: **Mr. Karthik Venkatesan**, Indirect Tax Subject Matter Expert  
Topic: **Goods and Services Tax: A Boon or Bane for the Industry**

Mr. Karthik discussed at length about the fundamental concepts around the Goods and Services Tax, namely, the point of levy, input credit for taxation, and the multiplicity concept. He outlined the challenges being faced in GST implementation in various sectors and the automation technology transformations needed for making the regime a success.



## IMPERIO 10.0

Date: 20<sup>th</sup> August 2020



Speaker: **Mr. R Balasubramanya**, Ex-CFO and Board member  
Topic: **Revisiting Personal Finance: A Lifestyle Approach**

Mr. Balasubramanya highlighted the importance of creating passive income possibilities and dedicated risk capital. He also answered some compelling questions around the rising gold prices, expected return on various instruments like SIP, PPF, Mutual Funds and more.





## IMPERIO 11.0

Date: 22<sup>nd</sup> August 2020



Speaker: **Mr. Varun Jain**, Account Director - Large Accounts

Topic: **Mapping your Network: Unlocking LinkedIn's Potential**

Mr. Jain laid down the eight pillars to define a personal brand and gave us some key insights into the parameters to look for before applying for a job through LinkedIn. He emphasized the constant need to upskill ourselves and extensively discussed the pathway to make a breakthrough to initiate a conversation with stakeholders on LinkedIn.



## IMPERIO 12.0

Date: 19<sup>th</sup> September 2020



Speaker: **Mr. Aditya Bhat**, Head

Topic: **The Changing Face of Media & Entertainment Industry**

Mr. Bhat shared his rich perspective on impactful content creation and the latest trends around content consumption. He also enlightened us on ways to capture an audience with minimal resources by tapping the untouched and high potential market.





## IMPERIO 13.0

Date: 27<sup>th</sup> November 2020



**HERO**electric

Speaker: **Mr. Naveen Munjal**, Managing Director

Topic: **Plugging into the Future - The Electric Vehicle Market Outlook in India and the World**

Mr. Munjal elucidated the need for innovation during these dynamic times and illustrated how a company can easily become redundant if it doesn't constantly evolve itself. He also shed light on how EVs are the silver bullet to address the environmental concerns and how Hero endeavoured to hold the market at the time of market crash by displaying resilience.

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The Corporate Interface Team successfully launched Godrej LOUD, Season 9, virtually on 31st August 2020.

Season 9 saw a phenomenal launch by Ms. Vandana Scolt, VP and Head of Communication Design and Campus Recruitment, GCPL. She reminisced about her LOUD journey and shared some very motivating words with the future managers. On completing 10 years with Godrej, she highlighted the ethos of the company and how it contributed to her personal growth.

In order to motivate students to bring out their best, students tuned in for a live conversation with Ms. Nisaba Godrej, Chairperson and Managing Director at Godrej Consumer Products Limited. She highlighted the glorious legacy of Godrej dating back to the Indian Freedom Struggle and encouraged students to take responsibility for their dreams.

Godrej LOUD at SIBM also had a knowledge sharing session with past year winners from the college. We had the pleasure of hosting Viraf Heerjee (2017 Winner), Richa Grover (2018 Winner) and Shubham Manocha (2019 Winner) to reflect on their Godrej LOUD journeys. They shared valuable tips on chasing dreams and how one's passion adds to the professional journey.

The entire event witnessed enthusiastic and passionate engagement from the students, as they took the part in the Godrej Loud journey.





**Arcturus**

THE LEADERSHIP CONCLAVE 2020

ON THE THEME

# ENVISAGING THE NEW BUSINESS AS USUAL: Building Resilient Frameworks

The Corporate Interface Team, SIBM Pune conducted its flagship leadership conclave, Arcturus 2020 virtually on 24th & 25th October, pivoted around the theme 'Envisaging the New Business as Usual: Building Resilient Frameworks'.

As the coronavirus pandemic disrupts business continuity all across the globe, organizations are looking at all possible alternatives to not just survive, but also to flourish. It is also important to recognize that geopolitical developments and a strong push towards "de-globalization" are adding new challenges and opportunities for businesses.

Through Arcturus 2020, we wanted to understand how companies are proactively managing risks by adopting accelerators and frameworks designed to achieve business continuity.

The event was a successful platform bringing together leading organizations including Incedo Inc., CARE Ratings Ltd., Check Point Software Technologies Ltd., HubSpot, Le-Marche Retail, Grant Thornton Bharat LLP, Paytm Money, Bosch Engineering and Business Solutions, bigbasket.com, Citrix and Portea to delve deeper into the theme.



# Arcturus



**Amit Dutta**

CEO



**Sundar Balasubramanian**

MD-  
India & SAARC



**Ajay Mahajan**

MD & CEO



**Nitin Seth**

CEO



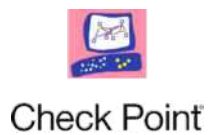
**Shahid Nizami**

MD - APAC



**Amol Deth**

EDITOR



The first day of Arcturus 2020 started with a Fireside Chat with Mr. Nitin Seth, CEO, Incedo Inc on the topic **'Envisaging the New "Business as Usual": Building Resilient Frameworks'**. Mr. Seth discoursed on the possibilities and potential of digitalisation in the Indian economy. This was followed by Keynote Session with Mr. Ajay Mahajan, MD & CEO, CARE Ratings pivoted around the theme **'Converting Adversity into Opportunity'** (Transitioning into a Post-Covid and De-Globalised World: Risks to India's Economy and Ways to Mitigate them).

The first day was concluded with a panel discussion on **'The Strategic Plan B: A CEO's Perspective on Assessing Risks and Ensuring Business Continuity'** in the presence of Mr. Sundar Balasubramanian, MD - India & SAARC, Check Point Software Technologies Ltd., Mr. Shahid Nizami, MD APAC, HubSpot, Mr. Amit Dutta, CEO, Le Marche Retail as panelists and moderated by Mr. Amol Deth, Editor - ETBFSI & ETCFO, Times Internet Ltd.

**RISK MANAGEMENT TRACK**

**BUSINESS CONTINUITY TRACK**



**Lokesh Payik**

Chief Of  
 Digital Enterprise



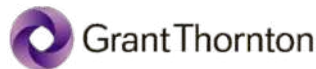
**Gaurav Seth**

Head Business  
 & Growth - VP



**Akshay Garkel**

Partner



**John Bukowsky**

Senior Director -  
 Global Alliances



**Vaibhav Tewari**

COO



**TK Balakumar**

COO



Day 2 had a unique event format of two digital tracks with students choosing their preferred session from the two tracks – **Risk Management** and **Business Continuity**.

The Risk Management track hosted Mr. Akshay Garkel, Partner, Grant Thornton Bharat LLP to advance understanding on the theme **'Flattening the Curve on Cybersecurity Risk in the New Business Landscape'**. It was followed by a discourse on **'Product Innovation in Fintech, Financial Risk Management and Data Privacy'** from Mr. Gaurav Seth, Head Business & Growth - VP, Paytm Money Ltd. The Risk Management track concluded with a dialogue on **'Leveraging Digital Technologies to Solve Business Challenges'** by Mr. Lokesh Payik, Chief of Digital Enterprise, Bosch Engineering & Business Solutions.

The Business Continuity track began with Mr. TK Balakumar, COO, Big Basket sharing his thoughts on the topic **'Managing Supply Chain and Distribution Network Disruptions'**. The session was followed by an address on **'Enabling Work from Home and Business Continuity in the New Normal'** by Mr. John Bukowsky, Senior Director - Global Alliances, Citrix Systems. The track culminated with Mr. Vaibhav Tewari, COO, Portea Medical highlighting the **'Changing Healthcare Landscape, Future Trends and Opportunities'**.



# HR CONCLAVE 4.0 SIBM PUNE

The HR Conclave 4.0 was hosted on 5th and 6th December 2020 and witnessed a wide array of senior HR leaders speaking on the topic '**The Past, A Disruption and the Future**'. The Corporate Interface Team was immensely proud to organise and execute this event as a part of the organising team comprising all the student councils at SIBM Pune.

The Conclave witnessed Fireside Chat, Keynote Address, Panel Discussions, Case Study Discussion and a Case Study Solution showcased by a team of students from participating colleges.





The conclave began with the Director's Address on Day 1, followed by the Fireside Chat with Mr. Vikramjeet Singh, President & CHRO at Bajaj Allianz General Insurance Co. Ltd., hosted by Mr. Khalid Raza, Associate Director, Talent Acquisition at EY, wherein he shared his experiences and insights on the theme '**Gig Economy: Building a Robust Workforce with inclusive HR Frameworks**'.

It was followed by a CHRO Panel Discussion on the topic '**Risk, Resilience, Reimagination: Transformation in Human Capital Management**'. The panellists included CHROs from established organizations from Airbus India, Exide Industries Limited, General Mills India, Schaeffler India and Essar Power. The discussion was moderated by Prof. Sandeep Bhattacharya, Head of Corporate Relations at SIBM Pune.

Day 2 of HR Conclave 4.0 started with the Keynote Address by Ms. Pririti Narain, Market HR Leader at Google India on the theme '**The Pandemic, Mental Health at the 2020 Workplace and the Future of Office As We Know It**'. The keynote was followed by a Panel Discussion with leaders from S&P Global, Flipkart, Tata Motors, GEP Worldwide and Airtel on the topic '**HR Transition: The Journey from Cost Centre to Profit Driver**'. The discussion was moderated by Mr. Rahul Chaudhari, Managing Partner at Element78 Talent Consulting LLP.

HR Conclave 4.0 was concluded with a Discussion on the topic '**Fostering Innovation through the Dandelion Principle**'. The esteemed guest speakers included Mr. Sumit Taneja, VP & Global Rewards Head at Wipro Limited and Ms. Rakhee L. Malik, Director & Head HR at Kearney India. The discussion was moderated by Dr. Sonal Shree, Assistant Professor at Symbiosis Institute of Business Management, Pune.

SIBM Pune is grateful to all the dignitaries for being a part of HR Conclave 4.0 and sharing valuable insights and engaging the audience through a healthy dose of knowledge and wisdom which will act as a beacon of hope to all in the audience as they prepare for the ever-changing world.





# Senate

Management Conclave 2021

ON THE THEME

## SCALING SUSTAINABILITY From Principles to Practice

The Corporate Interface Team, SIBM Pune successfully organized its flagship management conclave, Senate 2021 on 7th March 2021. With the rising digital transformation & the demand for transition through circular economy, it is imperative to understand the implementation of disruptive business strategies in organizations, and their perspective of the triple bottom line in ensuring sustainability. Keeping this thought in mind, this year's theme was titled '**Scaling Sustainability: From Principle to Practice**'.

The event was a successful platform to bring together leading organizations including BNY Mellon India, AT&T Global Network Services India Pvt. Ltd, Persistent Systems, Yatra Online B2B Pvt. Ltd., Atlas Corps Fellow USA, Avendus Capital Inc. US, Octaware Technologies, Boston Consulting Group, ArcelorMittal Nippon Steel India, Bayer, German Engineering Federation (VDMA) India.

The discussion provided key insights on the essentiality of open architecture for innovation to thrive in the world as well as on how incorporation of a circular economy can cause a paradigm shift in the working of the future. The introduction of establishment of businesses through Private Equity and IPO was a significant value add. The leadership of prominent organizations put across their perspective of the triple bottom line in ensuring business sustainability.





Akash Poddar

COO B2B



Sudish Panicker

MD & HEAD



BNY MELLON



Arun Karna

MD & CEO



AT&T



R. Venkateswaran

CIO



Persistent



Radhika Ralhan

FELLOW



Atlas Corps

Companies that are most successful at innovation, approach it in a holistic and systematic way, developing an innovation strategy that is fully integrated with their business vision and goals, and aligning their organizational culture and systems with the strategy. To swiftly respond to changing circumstances, companies have to continuously polish their existing capabilities to fortify their businesses through resilient frameworks which is critical to ensure long term sustenance and growth. Through this panel discussion, we aimed to understand how organizations in various industries perceive innovation and implement strategies for business transformation.

Senate 2021 commenced with a panel discussion on the theme 'Carving the Keystone: Unlocking Sustainable Growth through Strategic Innovation' with Mr. Sudish Panicker, Managing Director & Head, BNY Mellon India, Mr. Arun Karna, Managing Director & CEO, AT&T Global Network Services India Pvt. Ltd., Dr. Venkateswaran, Chief Information Officer, Persistent Systems, Mr. Akash Poddar, COO, Yatra Online B2B Pvt. Ltd as panelists. The session was moderated by Ms. Radhika Ralhan, Fellow, Atlas Corps, USA.



**Aslam Khan**

Chairman & MD



## Getting Ready to be IPO Ready

It is no secret that an IPO is a very crucial moment for a startup, often deemed as the exit of the VCs and entry of liquid funds to scale a startup. However, in reality, an IPO is intensely complicated, in making the choice to go public and also in the process it takes to get there. Going public involves selling the vision and the future results with the belief that you've got something that is a sustainable competitive advantage.

Mr. Khan emphasised on the benefits of IPO and different sources of funds being aligned with the company life cycle. The importance of the intrinsic relationship between valuation, credibility, talent and going public was also a topic of discussion.

## The Thinking Hat of Private Equity Firms

Private Equity firms invest in businesses with a goal of increasing their value over time before eventually selling the company at a profit. They invest both in companies that have already shown impressive growth and companies showing high growth potential. But how exactly do they identify such high potential companies, what sectors/domains do they target, determining how much to invest, what returns to expect and most importantly, and when to exit? All these are crucial parameters, based on which PEs make their decisions.

Mr. Shivam shared in depth knowledge about the lifecycle of a company and the success drivers investors bet on. He threw light on how hustle, tenacity and focus on execution takes a venture from one stage to another.



**Puneet Shivam**

President





RV Sridhar

Executive Director  
& CEO

AM/NS  
INDIA



Bitan Datta

MD & Partner



Manoj Saxena

MD



Rajesh Nath

MD



A growing number of people – from economists to entrepreneurs – deem the linear model unfit. The circular economy is an industrial model that is regenerative by intention and design and aims to improve resources' performance and fight volatility. Companies are now looking for various alternatives for packaging, energy, developing materials for consumer goods; thereby boosting competitiveness and growth for the company as well as the economy.

Senate 2021 was concluded with another panel discussion pivoted around the theme '**Integration of Circular Economy for Business Transformation**'. The event was graced by Mr. Bitan Datta, Managing Director and Partner, Boston Consulting Group, Mr. RV Sridhar, Executive Director & CEO - Coated Steel, ArcelorMittal Nippon Steel India, Mr. Manoj Saxena, Managing Director, Bayer and moderated by Mr. Rajesh Nath, Managing Director, German Engineering Federation (VDMA) India.

# The Corporate Comment

A Podcast Series



The Corporate Interface Team launched its own Podcast Series, 'The Corporate Comment' on Spotify, Google Podcasts and Apple Podcasts. The Corporate Comment aimed to bring on guests with corporate wisdom, unique perspectives, exemplary value to ultimately provide a thought provoking dialogue.

The podcast is aimed to connect with esteemed corporates to share their views on imminent trends which have the potential to create ripple effects on the corporate world. It keeps the students abreast with the latest management trends and changes in the industry.

The Corporate Interface Team  
presents

# THE CORPORATE COMMENT

A PODCAST SERIES

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RELEASING SOON!

SIBM  
PUNE





# The Corporate Comment

## A Podcast Series

**Episode 1:** Not in My Backyard: A Principle, Bygone

**Speaker:** Mr. Pavan Lall, Author & Senior Journalist

### Theme Description:

The podcast explored the long-standing debate on coexistence of profitability and sustainability. Mr. Lall provided a holistic outlook about how sustainability has increasingly become a priority for the organisations. It also touches upon the change in the intent that has set in with time where adopting the concept of triple bottom line is concerned.





# The Corporate Comment

A Podcast Series

## Episode 2: Check-In to Sustainability

**Speaker:** Mr. Sameer Nayar, Executive Vice President - Strategic Development at The Oberoi Group

### Theme Description:

Mr. Nayar highlighted that sustainability, which is no longer considered a buzzword, has come much more to fore in the hospitality industry, courtesy the guests and the end users. He enlightened the listeners about the transformation that the hospitality industry and The Oberoi Group has undergone with the awareness that has set in with regard to adopting sustainable measures along with the role of the government in aiding it.

Senate Management Conclave 2021 PRESENTS

THE CORPORATE COMMENT  
A Podcast Series | Episode 2  
CHECK-IN TO SUSTAINABILITY

Mr. Sameer Nayar  
Executive Vice President,  
Strategic Development

Oberoi HOTELS & RESORTS

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Listen on Google Podcasts  
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# OUR WEEKLY WALL



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The Corporate Interface Team presents  
**THE CORPORATE COMMENT**  
A PODCAST SERIES  
RELEASING SOON!

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citsibmpune The Corporate Comment, a Podcast Series presented by the Corporate Interface Team, is here!

Bringing on guests with corporate wisdom, unique perspectives, exemplary value to ultimately provide a thought provoking dialogue!

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Transformation TUESDAY

**THE ACQUISITION OF JAGUAR LAND ROVER BY TATA**  
explaining India's most valuable acquisition

Liked by vatsal.dve and 71 others

citsibmpune 3 h

**CORPORATE QUIZ**  
Sharpen your mind!

Which of the following is the world's newest oil producer from which India purchased its 1st crude cargo?

CHOOSE THE CORRECT OPTION

- Gunays
- Nayara Energy
- Delek Drilling
- CPC Corporation

GUYANA OIL & GAS MARKET SERVICES  
NAYARA ENERGY  
Delek Drilling  
CPC Corporation, Taiwan

Senate PRESENTS

**THE CORPORATE COMMENT**  
A Podcast Series | Episode 2  
CHECK-IN TO SUSTAINABILITY

Mr. Sameer Nayyar  
Associate Vice President  
Strategic Development

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Liked by mrinalkashyap\_ and 11 others  
citsibmpune Launching Episode 2 of The Corporate Comment, a Podcast Series presented by the Corporate Interface Team!

No longer a buzzword, sustainability has come much more to fore in the hospitality industry, courtesy the guests and the

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**UNION BUDGET 2021**

**CORPORATE BYTES**  
Special Edition

SWIPE LEFT

Union Budget- India, 2021

Liked by mrinalkashyap\_ and 56 others  
citsibmpune The week that was!... more  
View all 6 comments  
sanctionedaakashgupta A Good and concise post CITI!

citsibmpune 3 h

India purchased its 1st crude cargo from world's newest oil producer, Guyana. The 1 million-barrel cargo of Guyana's Liza, set to arrive around April 8, is in a vessel chartered by trading firm, Trafigura. The cargo was bought by HPCL-Mittal Energy Ltd.

GUYANA OIL & GAS MARKET SERVICES

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M&M's new Thar gets 4-star safety rating from Global NCAP

This has set a new benchmark in safety with highest-ever rating for body-on-frame SUV by Global NCAP so far. It also scored the highest in child safety.

Liked by vatsal.dve and 41 others  
citsibmpune Introducing the one stop shop solution for all corporate news! Each week the Corporate Interface Te...

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Transformation TUESDAY

**GAUTAM ADANI'S BULL RUN**  
Explaining the meteoric rise of Adani Group

Liked by mrinalkashyap\_ and 31 others  
citsibmpune Turnarounds and business transformations do not come easy. It takes vision, acumen and strategic execution to drive results.

The Corporate Interface Team brings to you - Transformation Tuesdays where we put under spotlight the landmark business

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**OLA ELECTRIC**

Ola to bring electric two-wheeler range to New Zealand

Ola's electric scooters will help support the New Zealand government's goal of introducing 60,000 new electric vehicles by the end of 2025, while also helping the public sector become carbon neutral by 2025. It is a key part of Ola's broader vision of moving the world towards sustainable mobility solutions across shared and owned mobility.

Liked by \_kay\_t\_ and 28 others  
citsibmpune The week that was!

Each week the Corporate Interface Team will bring you latest



# WE TAKE PRIDE



**Sudish Panicker** • 1st  
Managing Director & Head, BNY Mellon India  
Well done **Corporate Interface Team, SIBM Pune**. Great discussion. Enjoyed and learnt a lot from fellow panelist's. Cheers!

**Rajesh Nath** • 2nd  
Managing Director at German Engg Federation (VDMA) India Office  
Well organised event. Congrats to **Kartik Thakur** and **Rehajeet Kaur** and other team members. Also thanks to the panelists - **Manoj Saxena**; **Bitan Datta** and **RV Sridhar** for sharing their experience and knowledge on a very pertinent and relevant topic of **#circulareconomy**

**Arun Karna** • 1st  
Managing Director & CEO at AT&T Global Network Services India Private ...  
Well done **Corporate Interface Team, SIBM Pune**

**Puneet Shivam** • 2nd  
President at Avendus Capital Inc.  
Well organized event **Corporate Interface Team, SIBM Pune** ! Great to see initiative by you **#futureleaders** to overcome the pandemic challenges to put together the insightful event with such accomplished participants.

**Bitan Datta** • 2nd  
Managing Director and Partner at BCG || Asia-Pacific Topic Leader for Man...  
Great job Team! Very well done. Was well organised and the discussion was super rich I thought, thanks to all my co-panelists

**RV Sridhar** • 1st  
Executive Director & CEO - Coated Steel at ArcelorMittal Nippon Steel India  
Kartik , Rehajeet and others : Good work ! Keep it up !

**Manoj Saxena** • 2nd  
Managing Director Bayer Zydus and South Asia Head at Bayer  
Very well organised event, well done Kartik, Rehajeet and many others.

the team behind the scenes

# MEET THE TEAM



SAKET  
AGRAWAL



MIHIR  
BELGAONKAR



MRUNALI  
AHIRRAO



ISHITA  
TRIPATHI



RAJDEEP  
NATH



REHAJEET  
KAUR



KARTIKA  
BANG



TANISHA  
JAIN



VANSHITA  
AGRAWAL



KARTIK  
THAKUR



MOKSH  
PORWAL

# CLOSING NOTE

The academic year 2020-2021 was marked by tremendous success as the team adapted to the unprecedented scenario and facilitated a wide range of dynamic corporate engagements which added to the business acumen of the students. Moreover, through our efforts to interact with some of the leading business houses in the country, we were able to preserve and further establish brand SIBM as home to some of the most ignited business minds in the country.

Going ahead, we aim to host companies previously unengaged by the college, from diverse sectors and industries, for the academic and professional progress of the students. We also strive to build on this in the next year, with a focus on being innovative in our approach, ensuring an enhanced connect between industry and academia and further building value through corporate interactions.

**Saket Agrawal,**

Coordinator, Corporate Interface Team 20-21



We also extend our gratitude to Dr. R. Raman - Director, Prof. V.V. Ravi Kumar - Deputy Director, Prof. Sandeep Bhattacharya - Head – Corporate Relations & Adjunct Faculty, Mr. Anand Singh - Administration Head, all faculty and staff in administration and associated functions for their constant unwavering support to our endeavours.

## ADDRESS

CORPORATE INTERFACE TEAM  
Symbiosis Institute of Business Management (SIBM), Pune  
Symbiosis Knowledge Village, Gram: Lavale Via Sus Road  
Tal: Mulshi, District: Pune  
Maharashtra, Pune

## CONTACT

Telephone: +91 20 39116078  
Email: [cit@sibmpune.edu.in](mailto:cit@sibmpune.edu.in)

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